

Spring 2024 Consolidated 100% Online MBA Course Schedule

(last updated October 23, 2023)

Spring Semester Dates: Monday, January 8 to Monday, April 22, 2024

Spring Semester Final Exam Dates: April 24 to 30, 2024

View the University Academic Calendar for course meeting times, location, etc.

[University Academic Calendar](#)

The UTC Registrar reserves the right to make schedule changes up to the first day of class. Refer to the Official UTC Class Schedule for the most up-to-date schedule and for course meeting location, day, time, etc.

All Courses are Delivered Via Online Asynchronous Instructional Delivery

Online Asynchronous: This delivery method does not include any required meetings, though optional live virtual meetings may be offered. Expect to have weekly deadlines that must be met. All coursework deadlines are due at the time stated in the syllabus following Eastern Time Zone.

Courses Offered - All Online Asynchronous for Students Admitted to the 100% Online MBA Program Only

Course Type	Dept	Course	Title	CRN	Instructor	Prerequisites / Important Notes / Restrictions
Core	ACC	5855	Accounting for Managers	25744	Owens, Michael	Prerequisites: none.
Core	ECON	5015	Economics for Managers	25877	Douglas, Margaret	Prerequisites: none.
Core	ETR	5890	Global Social Entrepreneurship & Business Ethics	25924	Olson, Steven	Prerequisites: none NOTE: This is the new permanent replacement for ETR 5885 Corp. Entrep. & Innovation.
Core	FIN	5820	Financial Management	25929	TBD	Prerequisites: Successful completion of online background module in business statistics; grade of C or better in UTC MGT 2110, MATH 2100 or equivalent; or academic advisor approval based on academic record is required.
Core	MGT	5250	Organizational Behavior and Leadership	26017	Bishop, Derron	Prerequisites: none.
Core	MGT	5810	Information Technology for Business	26022	Aghakhani, Navid	Prerequisites: none.
Core	MGT	5835	Quantitative Decision Analysis for Business	25647	Dileepan, P.	Prerequisites: Successful completion of online background module in business statistics; grade of C or better in UTC MGT 2110, MATH 2100 or equivalent; or academic advisor approval based on academic record is required.
Core	MKT	5860	Marketing Management	24779	Srivastava, Prashant	Prerequisites: none.
Capstone	MGT	5870	Strategic Management	26023	Butler, Frank	Prerequisites: Grade of C or better in ECON 5015, FIN 5820, MGT 5835, MGT 5250, ACC 5855, & MKT 5860. Pre or Corequisite: Grade of C or better in MGT 5810. NOTE: Priority given to students in their final semester of study. Email advisor to request registration for MGT 5870 if you encounter a problem.
Elective	ETR	5880	Entrepreneurship and New Ventures	25922	Wolcott, Adam	Prerequisites: Minimum grade of C in all of the following courses: FIN 5820 (Financial Management) & MKT 5860 (Marketing Management). Email your advisor if you qualify but receive a prerequisite error.
Elective	FIN	5460	Investments	25928	Wann, Christi	Prerequisites: C or better in FIN 5820. NOTE: Limited spaces available. Priority in course given to students admitted to MBA: Finance concentration.
Elective	MGT	5000R	Special Topics: Artificial Intelligence (AI) for Business	26289	Asllani, Beni	Prerequisites: none. NOTE: See below for course description.
Elective	MGT	5060	Healthcare Management	26015	Mullen, Deborah	Prerequisites: none. NOTE: Priority given to students admitted to MBA: Healthcare Administration concentration. <i>Approved substitute for BUS 7060 Healthcare Policy & Economics as part of the MBA: Healthcare Administration concentration.</i>
Elective	MGT	5260	Business Leadership	26019	Mendenhall, Mark	Prerequisites: none. NOTE: Limited spaces available. Priority given to students admitted to the MS Management program.
Elective	MGT	5370	Leading Responsibly	26021	Van Buren, Harry	Prerequisites: none. NOTE: Limited spaces available. Priority given to students admitted to the MS Management program.
Elective - Selection Process	MKT	5000R	* Special Topics: Opportunity Assessment	25135	Soydan, Liza	Prerequisites: Preference given to students beyond their first semester of the MBA program. Limited number of spots. Selection process based on student's response to interview questions. <i>See below for course description and further course information. Contact your advisor if interested in this course.</i>

Elective - Selection Process	MGT	5950R	International Business Experience: German Culture & Doing Business in Germany		Jones, Michael	<i>Contact your advisor for course description, details, dates, additional travel expenses, etc.</i> Selection process based on required application. There will be required pre-trip meetings (virtual option) and travel dates for this course. NOTE: Students enrolled in the MBA Finance, Business Analytics, or Healthcare Administration concentrations are not eligible to use this course toward their degree. Students who have taken a previous MGT/PMBA 5xxx International Business Experience course toward the MBA: General are not eligible to count a second course toward their degree.
Elective - Selection Process	MGT	5950R	International Business Experience: Doing Business in the Balkans		Asllani, Beni	<i>Contact your advisor for course description, details, dates, additional travel expenses, etc.</i> Selection process based on required application. There will be required pre-trip meetings (virtual option) and travel dates for this course. NOTE: Students enrolled in the MBA Finance, Business Analytics, or Healthcare Administration concentrations are not eligible to use this course toward their degree. Students who have taken a previous MGT/PMBA 5xxx International Business Experience course toward the MBA: General are not eligible to count a second course toward their degree.
Elective - Restrictions Apply	ACC	5010	Advanced Accounting		Trussel, John	Prerequisites: Grade of C or better in ACC 5855 Accounting for Managers. Grade of C or better in intermediate accounting (equivalent to UTC ACC 3000 and ACC 3010) required. Restriction: This course cannot be repeated if taken at the undergraduate level. Usually only students with bachelor's degrees in accounting meet the prerequisite. Contact advisor for permission to take this course.
Elective - Restrictions Apply	ACC	5040	Accounting Data Analytics		Fayard, Louis	Prerequisites: Grade of C or better in ACC 5855 Accounting for Managers. This course cannot be repeated if taken at the undergraduate level. Contact advisor for permission to take this course.
Elective - Restrictions Apply	ACC	5070	Government and Nonprofit Accounting		Haun, Amie	Prerequisites: Grade of C or better in ACC 5855 Accounting for Managers. Contact advisor for permission to take this course.
Elective - Restrictions Apply	ACC	5110	Taxation of Corporations & Partnerships		Usrey, Spencer	Prerequisites: Grade of C or better in ACC 5855 Accounting for Managers. Grade of C or better in intermediate accounting and federal income tax required, equivalent to UTC ACC 3010 and ACC 3070. Restrictions: Students having taken a taxation of corporations and partnerships course at the undergraduate level are not eligible for credit in this course. Usually only students with bachelor's degrees in accounting meet the prerequisite. Contact advisor for permission to take this course.
Elective - Restrictions Apply	ACC	5470	Fin Acct Issues & Analysis		Shortridge, Rebecca	Prerequisites: Grade of C or better in ACC 5855 Accounting for Managers. Contact advisor for permission to take this course.

For MBA course descriptions (other than Special Topics & International Business Experience courses), see the [UTC Graduate Course Catalog](#)

* Special Topics Course Descriptions *

(Descriptions for Special Topics courses are not available in the UTC Graduate Catalog or through the UTC main class schedule.)

MGT 5000R Special Topics: Artificial Intelligence (AI) for Business

Course Description: This course is designed to introduce business students to the principles of artificial intelligence and its application to business. It will cover topics such as machine learning algorithms, natural language processing, and computer vision. The course will also explore the practical applications of AI in various business contexts such as marketing, sales, customer service, and finance. Students will be able to identify potential opportunities where AI can be applied to their own businesses, as well as understand the ethical, legal, and privacy implications of using artificial intelligence in the workplace. As part of the hands-on AI project, students are also introduced to basic programming with Python. **Prerequisites:** None.

MKT 5000R Special Topics: Opportunity Assessment

Course Description: Students will learn the practical applications of business and marketing research, strategy development and implementation, and the foundations of consultative practices and processes. This is an applied learning course that will build students' understanding through course materials, assignments, and online discussions, as well as the application of course concepts as they engage with and serve business clients. Students will be expected to work within an interdisciplinary team to complete research projects, including collaborative efforts to scope research projects, collect and analyze data and information, and synthesize analysis in professional deliverables. Students taking this course will be required to meet with clients. Client meetings will equate to 6-8 hours total, take place via Zoom, and will be scheduled at everyone's convenience. The bulk of the course is delivered through Canvas, Slack and other online tools. This course will be a mix of undergraduate and graduate students with clear expectations for each student level. Each graduate student will be expected to lead a team of undergraduate students on projects. Contact your advisor to apply to take this course and/or to see a full syllabus for the course. **Prerequisites:** Preference given to students beyond their first semester of the MBA program. Limited number of spots. Selection process based on student's response to interview questions.