

For Student Admitted to the 100% Online MBA Program Only

## Fall 2023 Consolidated 100% Online MBA Program Course Schedule

(last updated 6/29/23)

Monday, August 21 to Monday, December 4, 2023

Final Exam Dates: December 6 to 12, 2023

View the University Academic Calendar for more semester date details including breaks.

[University Academic Calendar](#)

The UTC Registrar reserves the right to make schedule changes up to the first day of class. The Academic Calendar is also subject to change. Refer to the Official UTC Class Schedule for the most up-to-date schedule and for

### All Courses are Delivered Via Online Asynchronous Instructional Delivery

**Online Asynchronous:** This delivery method does not include any required meetings, though optional live virtual meetings may be offered. Expect to have weekly deadlines that must be met. All coursework deadlines are due at the time stated in the syllabus following Eastern Time Zone.

### Courses Offered - All Online Asynchronous for Students Admitted to the 100% Online MBA Program

Course Type	Dept	Course	Title	CRN	Instructor	Prerequisites / Important Notes / Restrictions
Core	ACC	5855	Accounting for Managers	45795	Owens, Michael	Prerequisites: none.
Core	ECON	5015	Economics for Managers	45855	Douglas, Peggy	Prerequisites: none.
Core	ETR	5890	Global Social Entrepreneurship & Business Ethics	45907	Olson, Steven	Prerequisites: none. <b>NOTE:</b> This course replaces PMBA/ETR 5885 Corp. Entrepreneurship & Innovation as a core requirement for the MBA. Any MBA student who has not already taken PMBA/ETR 5885, must take the ETR 5890 course in its place. (If - and only IF - you have taken PMBA/ETR 5885, ETR 5890 may be taken as an elective.) Priority given to students in their final semester of study.
Core	FIN	5820	Financial Management	45911	Wann, Christi	Prerequisites: Successful completion of online background module in business statistics; grade of C or better in UTC MGT 2110, MATH 2100 or equivalent; or academic advisor approval based on academic record is required.
Core	MGT	5250	Organizational Behavior and Leadership	45974	Bishop, Derron	Prerequisites: none.
Core	MGT	5810	Information Technology for Business	45976	Aghakhani, Navid	Prerequisites: none.
Core	MGT	5835	Quantitative Decision Analysis for Business	45977	Dileepan, P.	Prerequisites: Successful completion of online background module in business statistics; grade of C or better in UTC MGT 2110, MATH 2100 or equivalent; or academic advisor approval based on academic record is required.
Core	MKT	5860	Marketing Management	45987	Srivastava, Prashant	Prerequisites: none.
Capstone	MGT	5870	Strategic Management	45978	Butler, Frank	Prerequisites: Grade of C or better in ECON 5015, FIN 5820, MGT 5835, MGT 5250, ACC 5855, & MKT 5860. <b>Pre or Corequisite:</b> Grade of C or better in MGT 5810. <b>NOTE:</b> Priority given to students in their final semester of study. Email advisor to request registration for MGT 5870 if you encounter a problem.
Elective	MGT	5260	Business Leadership	45975	Mendenhall, Mark	Prerequisites: none.
Elective	MKT	5610	Digital Marketing	45984	Russell, Ryan	Prerequisites: None. <b>NOTE:</b> Students may not receive credit for both MKT 5000R Special Topics: Digital Marketing and MKT 5610 Digital Marketing.
Elective	MKT	5670	New Product Development & Digital Innovation	45986	Im, Subin	Prerequisites: none. <b>NOTE:</b> Students may not receive credit for both MKT 5000R Special Topics: New Product Development & Digital Innovation and MKT 5670 New Product Development & Digital Innovation.
Elective	MGT	5950R	International Business Experience: Portugal & Spain		Lobo, Bento	Prerequisites: none. <b>NOTE:</b> Required international trip. (Does not count toward MBA with BA, Finance, Healthcare, or Accounting concentrations.) Visit the following site for details such as trip topic focus, trip dates, cost, application, information session dates, and who to contact for more information: <a href="https://www.utc.edu/gary-w-rollins-college-of-business/departments/international-programs">https://www.utc.edu/gary-w-rollins-college-of-business/departments/international-programs</a> . Let your advisor know if you are pursuing this elective.

Concentration Course / Elective Option (Space Restrictions Apply)	FIN	5760	International Financial Management	45910	Changarath, Vinod	<b>Prerequisites:</b> Grade of C or better in FIN 5820. <b>NOTE:</b> Limited spots open to MBA: General students. After that, restricted to students admitted to MBA: Finance concentration.
Concentration Course / Elective Option (Space Restrictions Apply)	MGT	5050	Evidence-Based Management & Improvement in Healthcare	45973	Mullen, Deborah	<b>Prerequisites:</b> none. Course qualifies as an MBA: Healthcare Administration concentration course. <b>NOTE:</b> Limited spots open to MBA: General students. After that, restricted to students admitted to the MBA: Healthcare Administration concentration.
Elective (Selection Process Applies)	MKT	5000R	Special Topics: Opportunity Assessment		Soydan, Liza	<b>Prerequisites:</b> Preference given to students beyond their first semester of the MBA program. Limited number of spots. Selection process based on student's response to interview questions. <i>See below for course description and further course information. This course involves a selection process. Contact your advisor if interested in this course.</i>
BA Concentration Course [Restrictions Apply]	MGT	5140	Databases and Data Warehouses		Asllani, Arben	<b>Prerequisites:</b> none. <b>Restriction:</b> Restricted to students admitted to the following programs and in this order: MBA: Business Analytics concentration, MS Data Analytics, Business Analytics Graduate Certificate, and MAcc Forensic Analytics.
BA Concentration Course [Restrictions Apply]	MGT	5190	Data Mining and Analytics		Aghakhani, Navid	<b>Prerequisites:</b> Successful completion of online background modules in statistics or academic advisor approval based on prior academic record is required. <b>Restriction:</b> <u>Restricted to students admitted to the following programs and in this order:</u> MBA: Business Analytics concentration, MS Data Analytics, Business Analytics Graduate Certificate, and MAcc Forensic Analytics.
Elective [Restrictions Apply]	ACC	5010	Advanced Accounting		Trussel, John	<b>Prerequisites:</b> Grade of C or better in intermediate accounting (equivalent to UTC ACC 3000 and ACC 3010) required. <b>Restriction:</b> Usually only students with bachelor's degrees in accounting meet this prerequisite. Contact advisor for permission to take this course.
Elective [Restrictions Apply]	ACC	5120	Taxation of Estates, Gifts & Trusts		Sompayrac, Joanie	<b>Prerequisites:</b> Business law course. <b>Restriction:</b> Usually only students with bachelor's degrees in business meet this prerequisite. If ACC 4120 or equivalent was taken in undergrad, student is not eligible to take this ACC 5120 course. Contact advisor for permission to take this course.
Elective [Restrictions Apply]	ACC	5360	Advanced Accounting Information Systems		Vincent, Surani	<b>Prerequisites:</b> Grade of C or better in course work in accounting information systems (equivalent to UTC ACC 4080) required. <b>Restriction:</b> Usually only students with bachelor's degrees in accounting meet this prerequisite. Contact advisor for permission to take this course.
Elective [Restrictions Apply]	ACC	5520	Advanced Auditing		Wilkins, Anne	<b>Prerequisites:</b> Grade of C or better in course work in auditing (equivalent to UTC ACC 4050) required. <b>Restriction:</b> Usually only students with bachelor's degrees in accounting meet this prerequisite. Contact advisor for permission to take this course.
Elective [Restrictions Apply]	ACC	5521	Forensic Accounting and Fraud Examination		Haun, Amie	<b>Prerequisites:</b> Grade of C or better in UTC's ACC 4050 (Auditing) or equivalent coursework. <b>Restriction:</b> Usually only students with bachelor's degrees in accounting meet this prerequisite. Contact advisor for permission to take this course.

For MBA course descriptions other than Special Topics courses, see the UTC Graduate Catalog:

<http://catalog.utc.edu/index.php?catoid=33>

### \* Special Topics Course Descriptions \*

(Descriptions for Special Topics courses are not available in the UTC Graduate Catalog or through the UTC main class schedule.)

#### MKT 5000R Special Topics: Opportunity Assessment

**Course Description:** Students will learn the practical applications of business and marketing research, strategy development and implementation, and the foundations of consultative practices and processes. This is an applied learning course that will build students' understanding through course materials, assignments, and online discussions, as well as the application of course concepts as they engage with and serve business clients. Students will be expected to work within an interdisciplinary team to complete research projects, including collaborative efforts to scope research projects, collect and analyze data and information, and synthesize analysis in professional deliverables. Students taking this course will be required to meet with clients. Client meetings will equate to 6-8 hours total, take place via Zoom, and will be scheduled at everyone's convenience. The bulk of the course is delivered through Canvas, Slack and other online tools. This course will be a mix of undergraduate and graduate students with clear expectations for each student level. Each graduate student will be expected to lead a team of undergraduate students on projects. Contact your advisor to apply to take this course and/or to see a full syllabus for the course. **Prerequisites:** Preference given to students beyond their first semester of the MBA program. Limited number of spots. Selection process based on student's response to interview questions.