

UTC Financial Profile



A Presentation to the UTC Advisory Board

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Challenges & Opportunities

- Tuition benchmarking
- New UT BOT – LGI's
- Preparation for SACS
- Efficiency and effectiveness reporting
- Required cost of attendance disclosure
- Enrollment growth
- Scholarships and market competitiveness
- Compensation focus continued – Sibson data
- Instructional Technology – Refresh
- Staffing to meet growth pattern – faculty and staff
- Philanthropy
- Athletic facilities

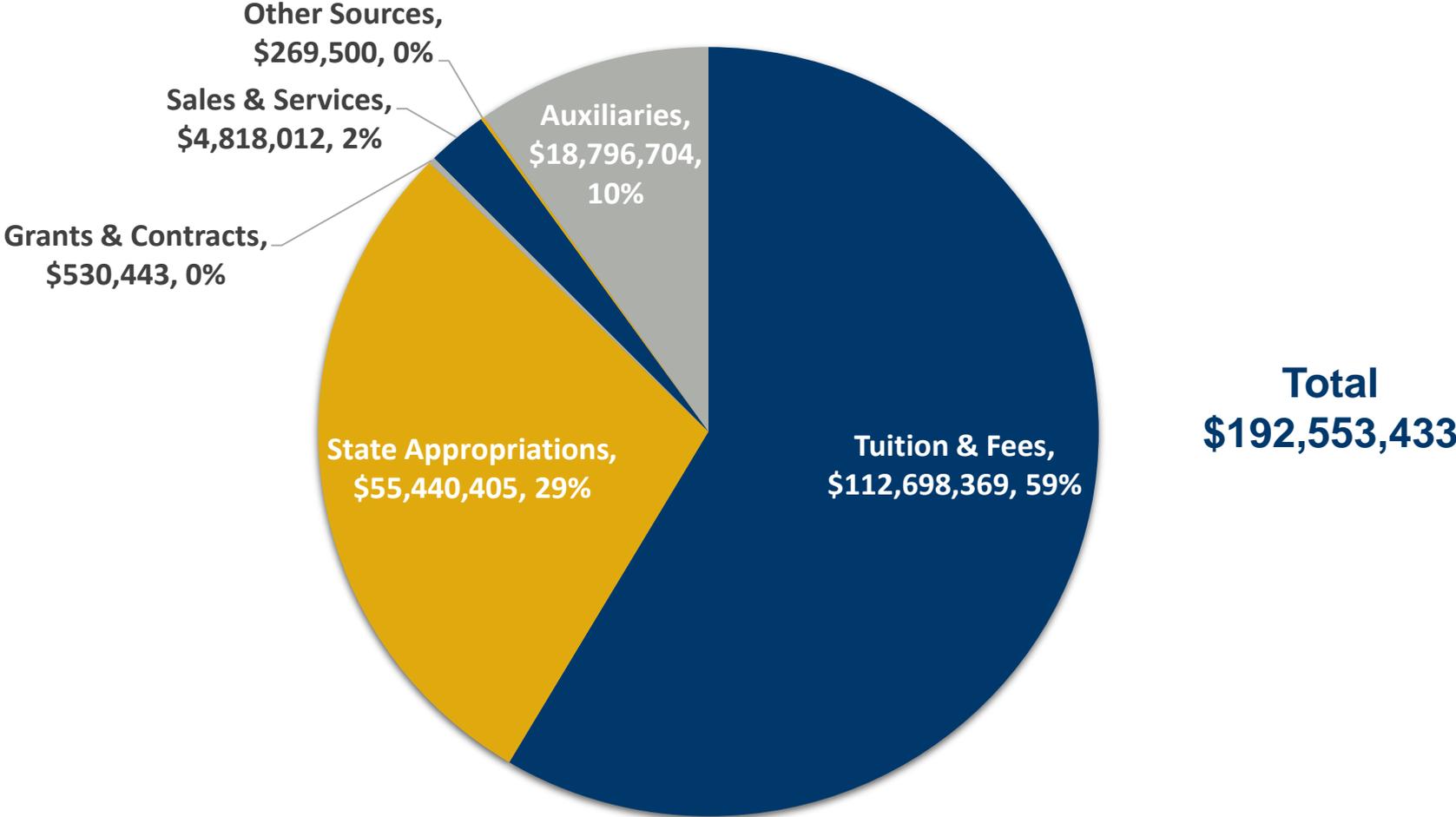
FY 19 Budget Highlights

- Great participation and transparent process
- Requests exceeded \$16 million
- Actual available recurring revenue was \$6 million
 - \$3.97 million from CCTA appropriations
 - \$1.5 million from enrollment growth
- Areas of focus:
 - Academics and their core mission of teaching
 - Research, public service, and safety

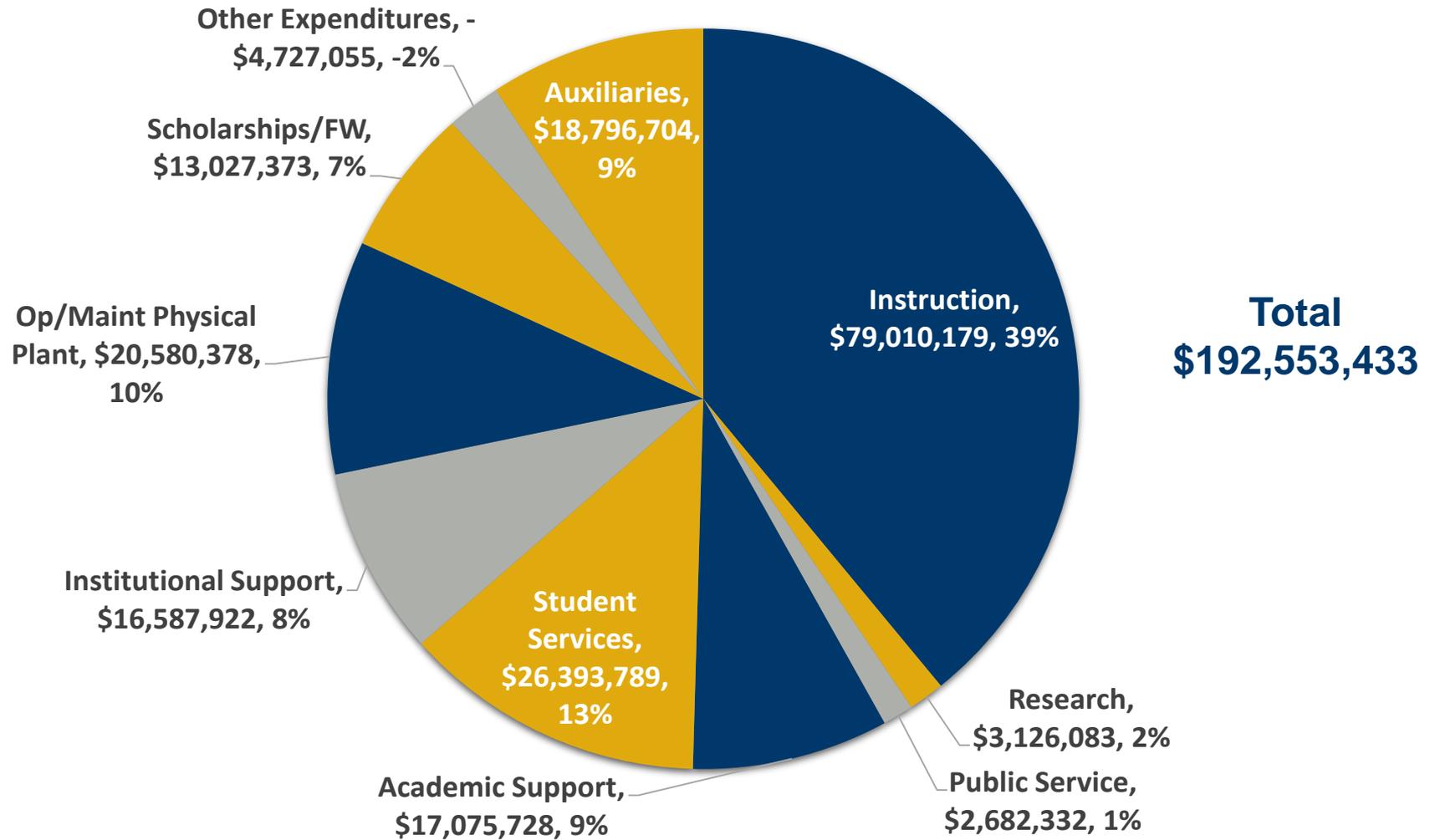
FY 19 Compensation Investment

- \$1,600,000 for 2.0% CPI market adjustment
- \$400,000 for 0.5% merit pool
- \$250,000 for faculty promotions and UC Foundation rollovers
- \$100,000 for staff market equity and promotions

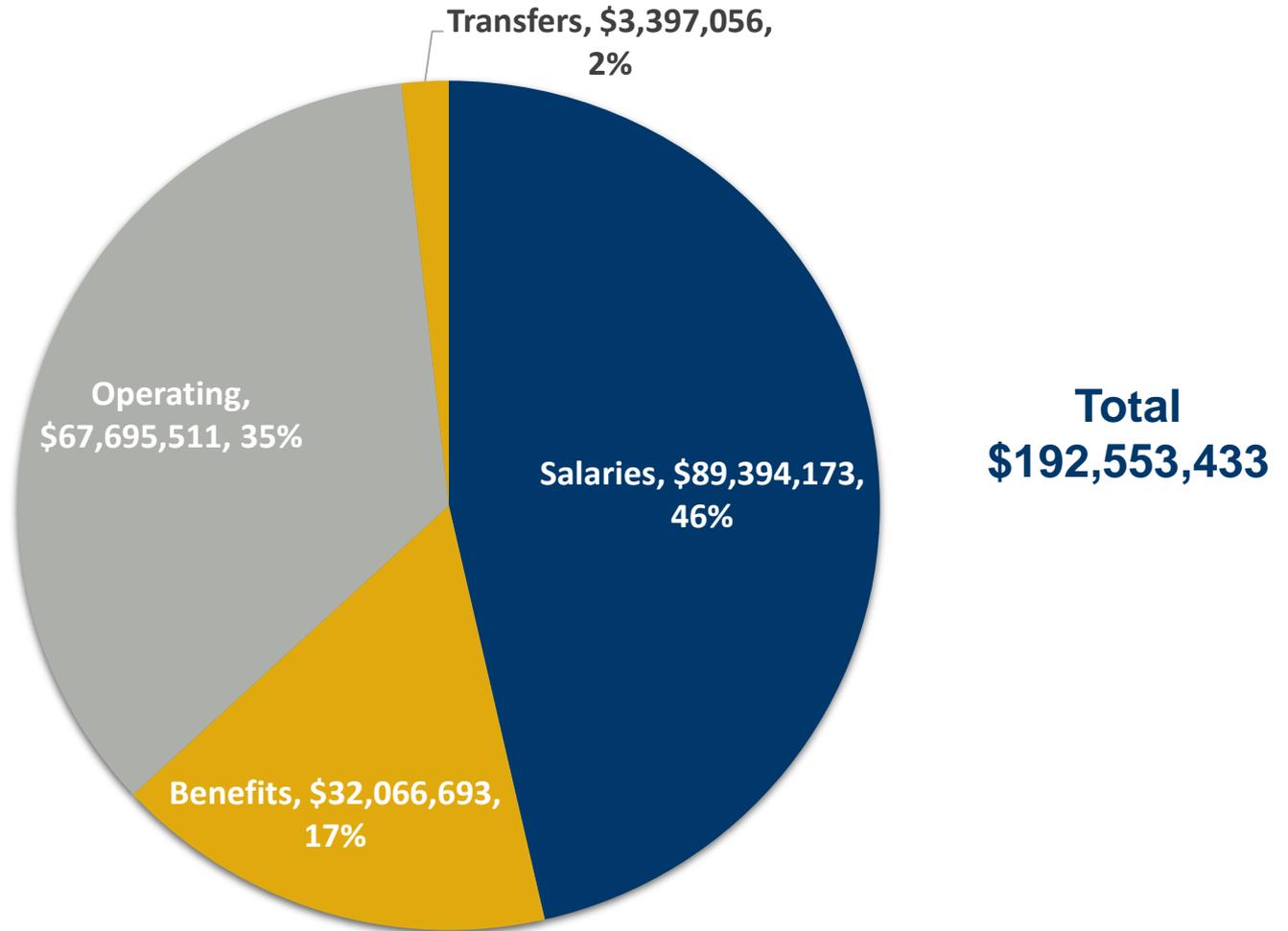
FY 19 E&G & Aux. Revised Budget - Revenue



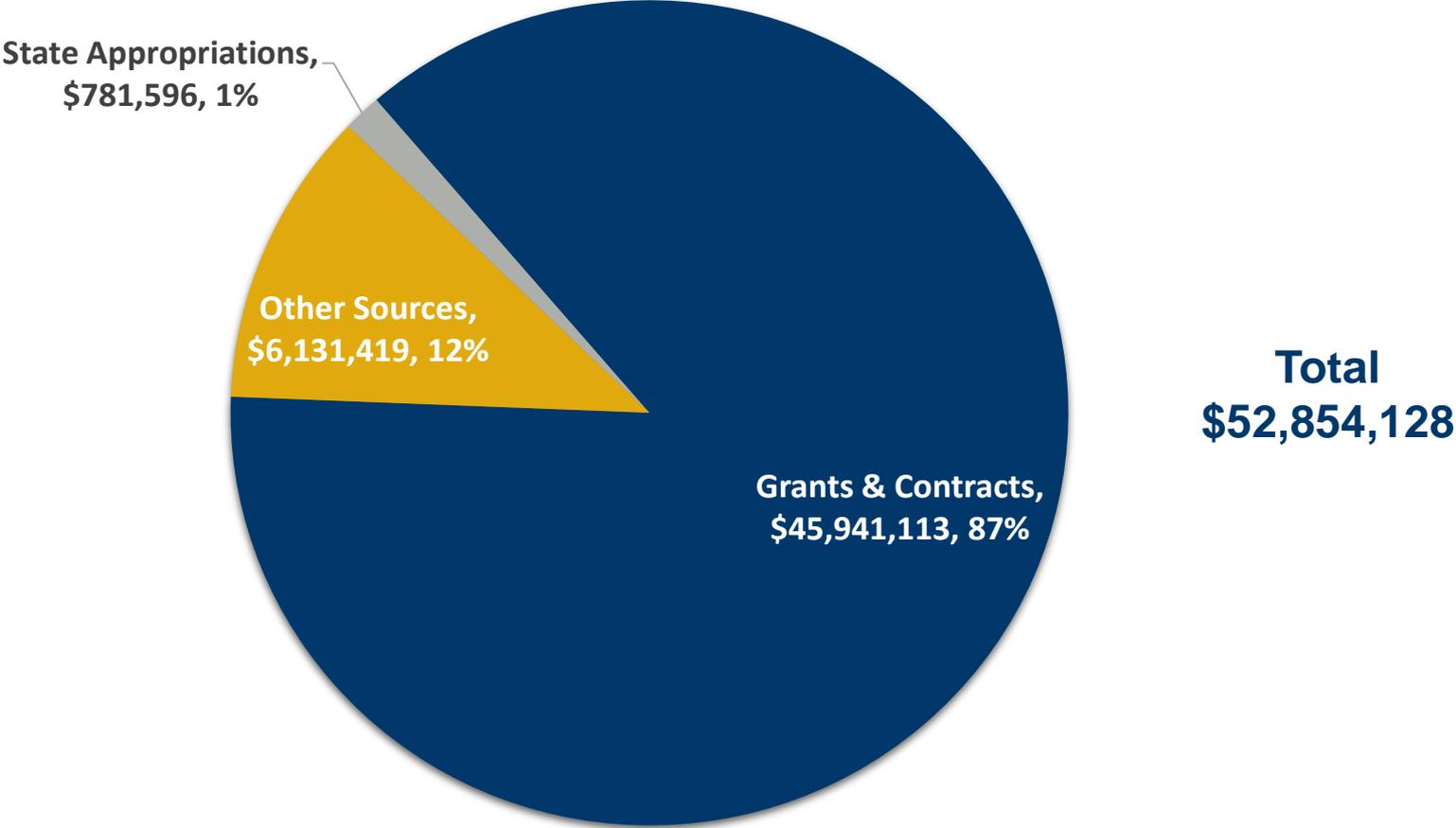
FY 19 E&G & Aux. Revised Budget - Expense



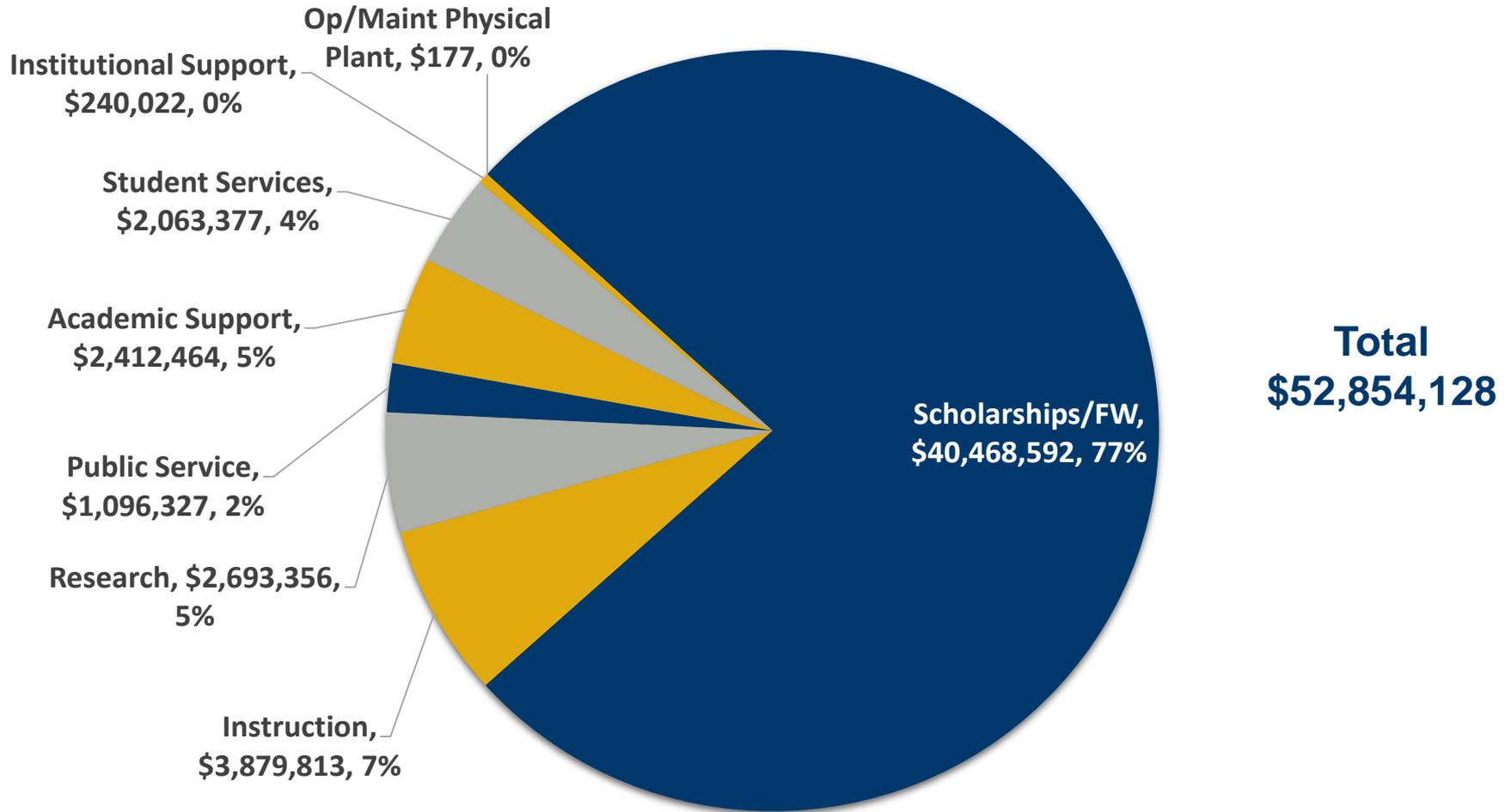
FY 19 E&G & Aux. Revised Budget - Expense



FY 19 Restricted Revised Budget - Revenue



FY 19 Restricted Revised Budget - Expense



Formula Funding

- Prior to 2010, the State's higher education funding was based on enrollment
- In 2010, the Complete College Tennessee Act mandated new formula
- THEC convened Formula Review Committee
- New formula was created based on core outcomes

Formula Outcomes

- Retention
- Number of degrees awarded
- Research and service
- Degrees per 100 FTE
- Six-year graduation rate

FY 01-19 Tuition & Fees vs. Appropriations

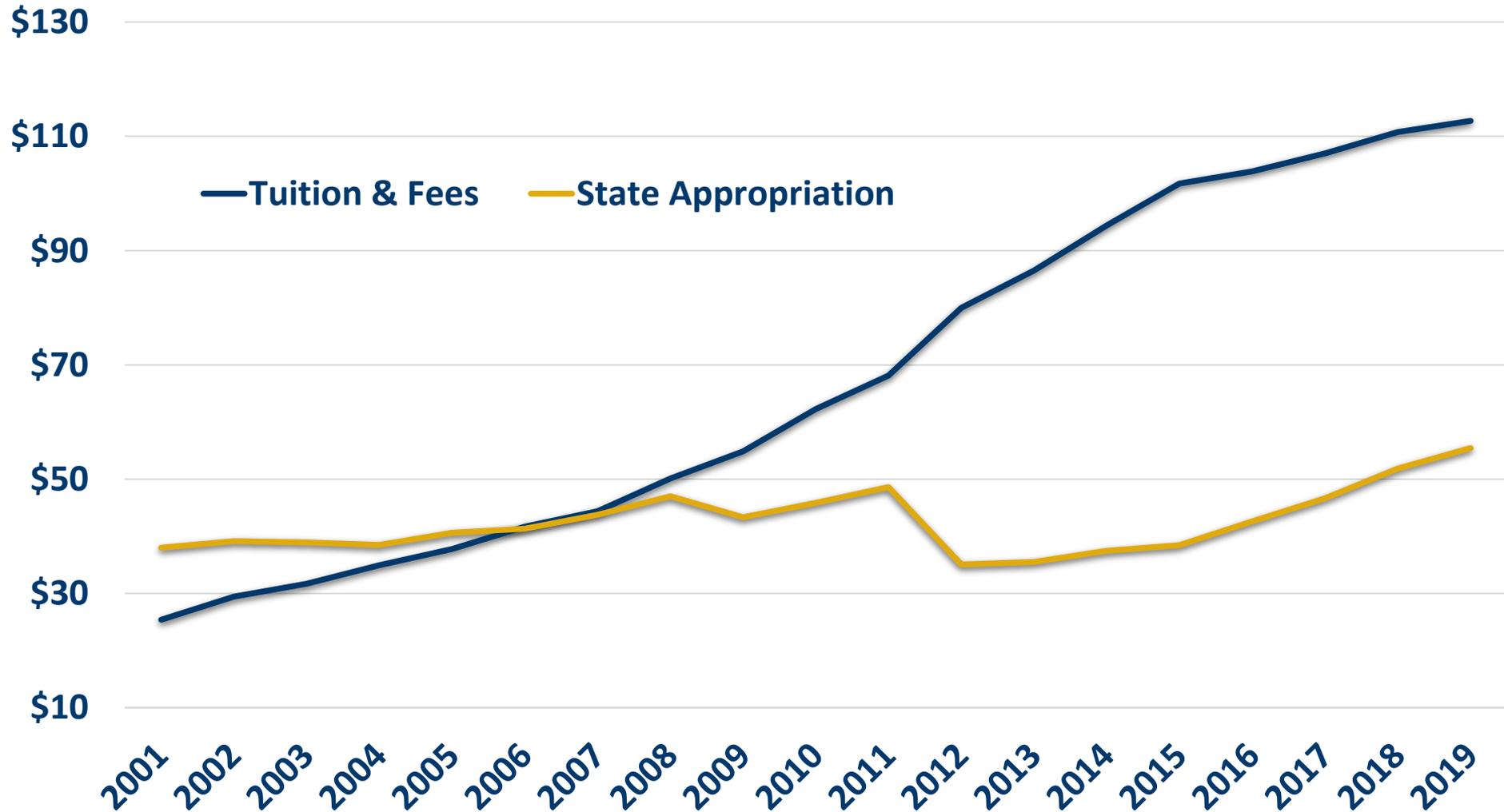


Chart values are listed in millions of dollars.

Current Tuition & Mandatory Fees

Student Classification	In-State	Out-of-State	Regional
Undergraduate	\$8,664	\$24,782	\$12,694
Graduate Domestic	\$10,020	\$18,084	\$14,052
Graduate International		\$26,084	

Tennessee Undergraduate Market Position

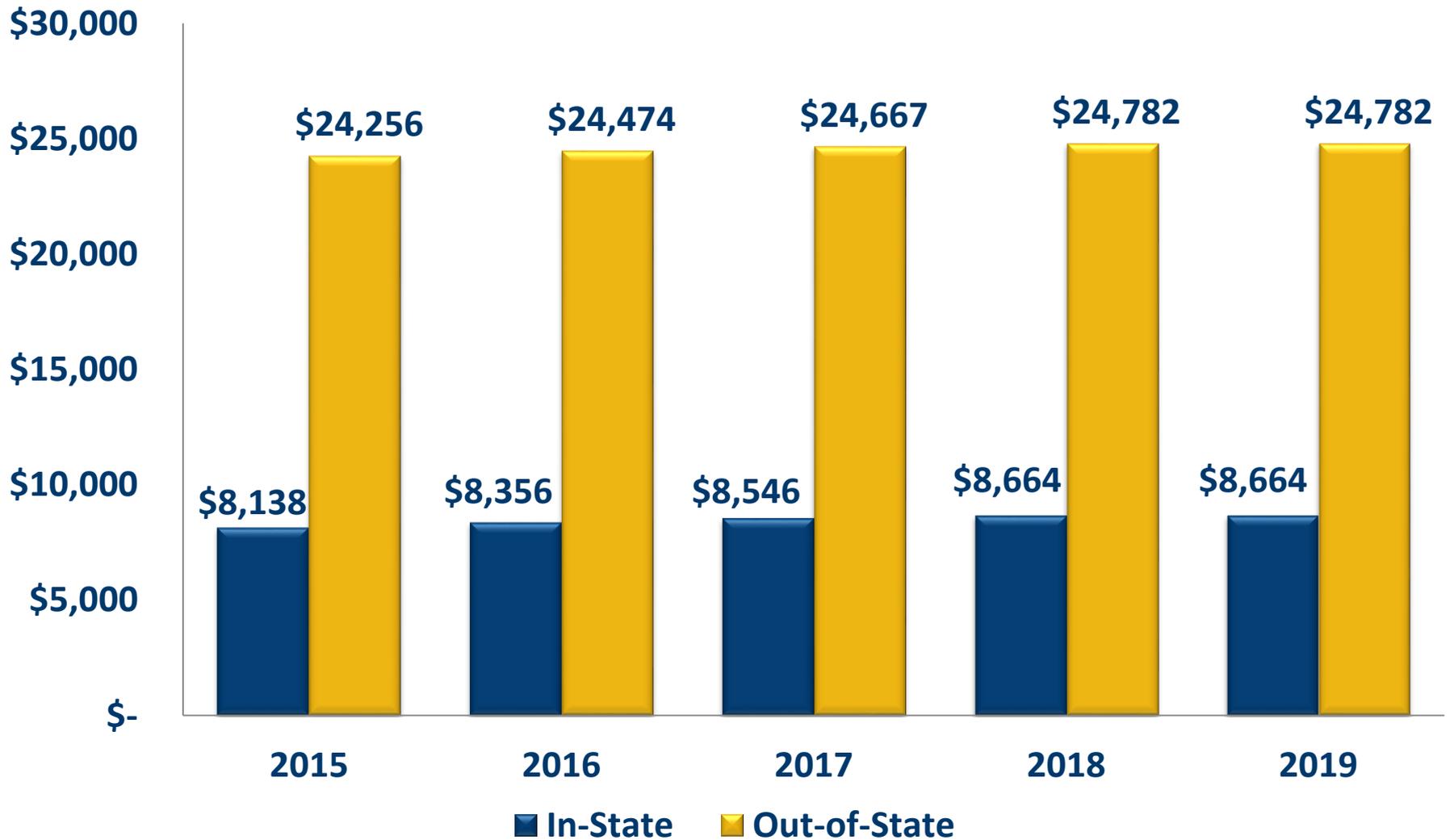
University	Total Mandatory Fees	Undergraduate Maintenance Fees	Total Undergraduate Resident
Tennessee State	\$1,108	\$6,900	\$8,008
Austin Peay State	\$1,583	\$6,888	\$8,471
UTC (current)	\$1,776	\$6,888	\$8,664
UT Martin (< 60 hrs.)	\$1,446	\$7,416	\$8,862
Tennessee Tech	\$1,243	\$7,860	\$9,103
Middle Tennessee	\$1,826	\$7,380	\$9,206
East Tennessee	\$1,855	\$7,422	\$9,277
UT Martin (>60 hrs.)	\$1,446	\$8,052	\$9,498
University of Memphis	\$1,637	\$8,064	\$9,701
UT Knoxville	\$1,896	\$11,110	\$13,006

UT System Historical Tuition Changes

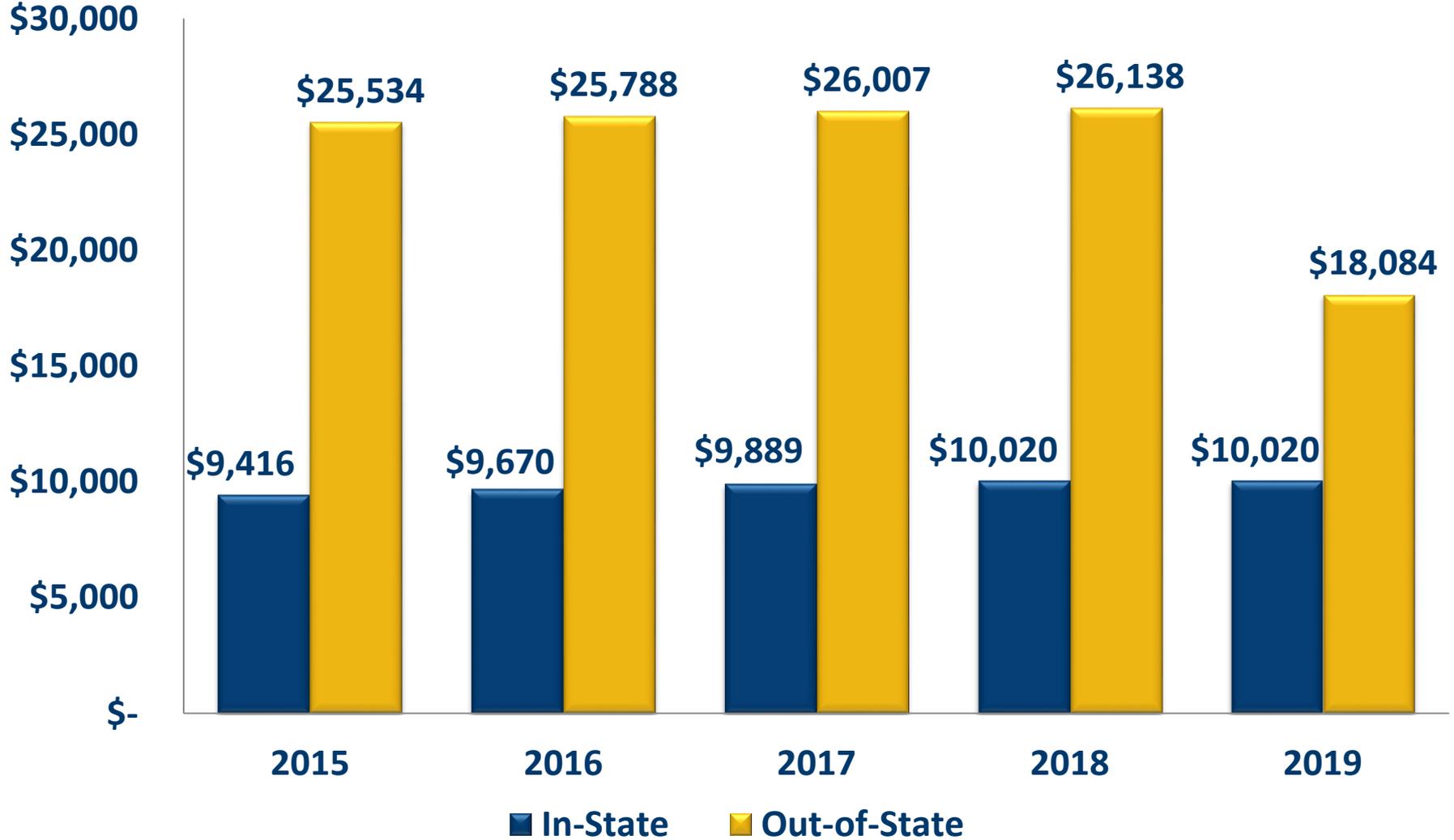
Campus	FY 08	FY 13	FY 17	FY 18	1-Year Change	5-Year Change	10-Year Change
UTC	\$5,062	\$7,212	\$8,544	\$8,664	1.40%	20.10%	71.20%
UTK	\$5,932	\$9,092	\$12,668	\$12,970	2.40%	42.70%	118.60%
UTM	\$5,005	\$7,056	\$8,783	\$8,927	1.60%	26.50%	78.40%

Trend data is the most current available from THEC. Does not incorporate UT Martin 15/4.

FY 15-19 Undergraduate Tuition & Fees

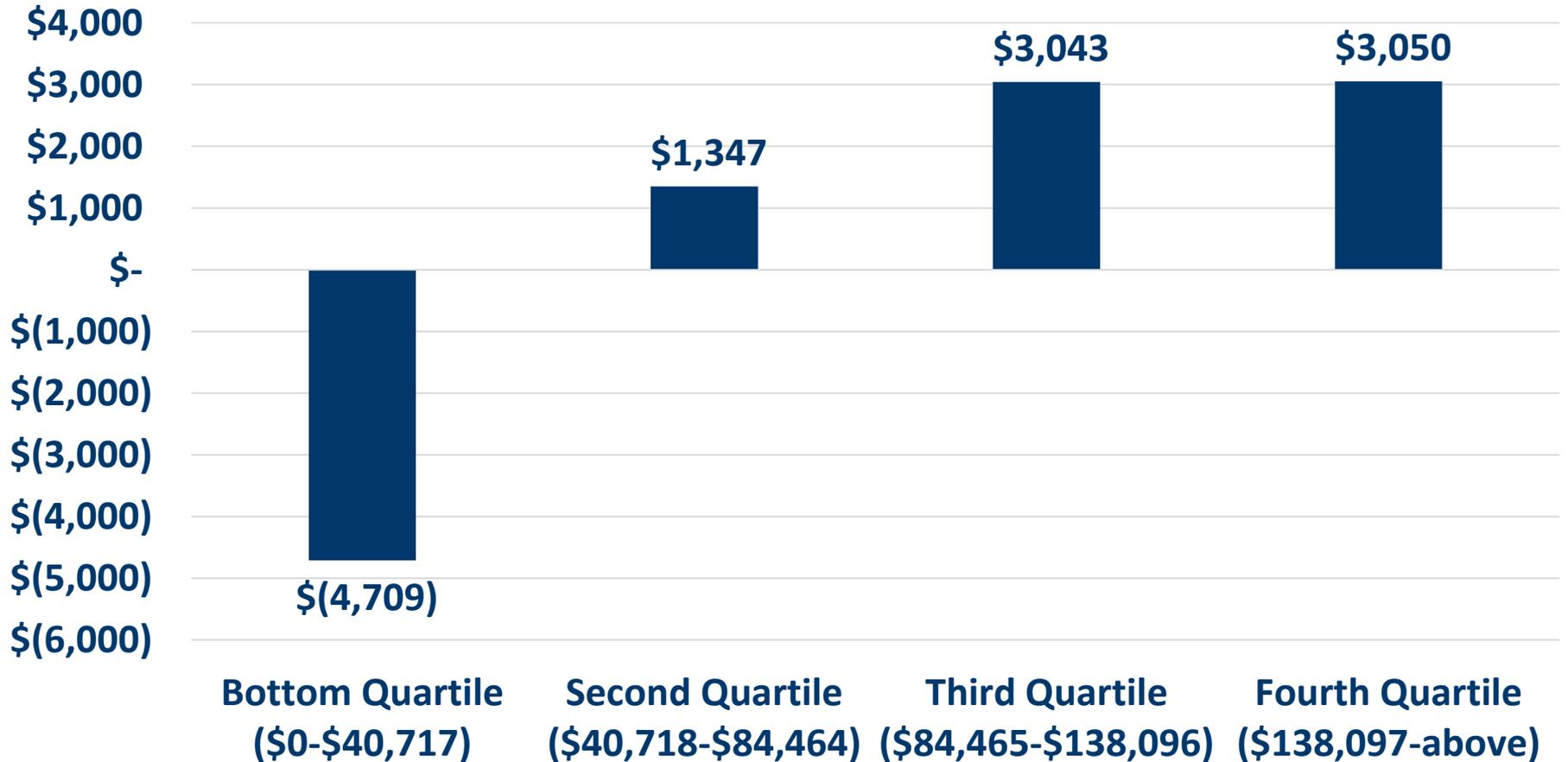


FY 15-19 Graduate Tuition & Fees



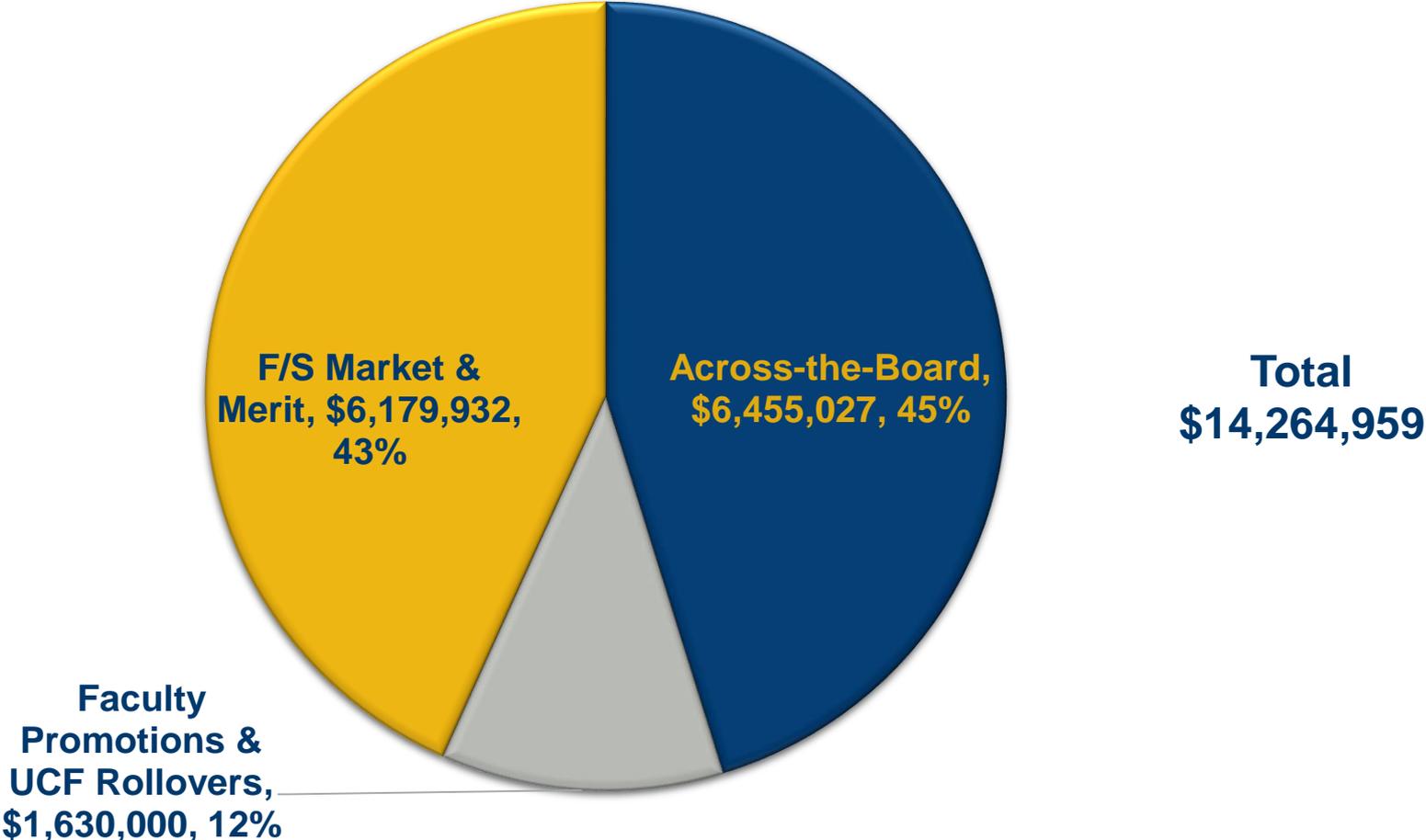
Average Net Price of Tuition

2018 Fall, In-State First-Time Freshmen by Family Income

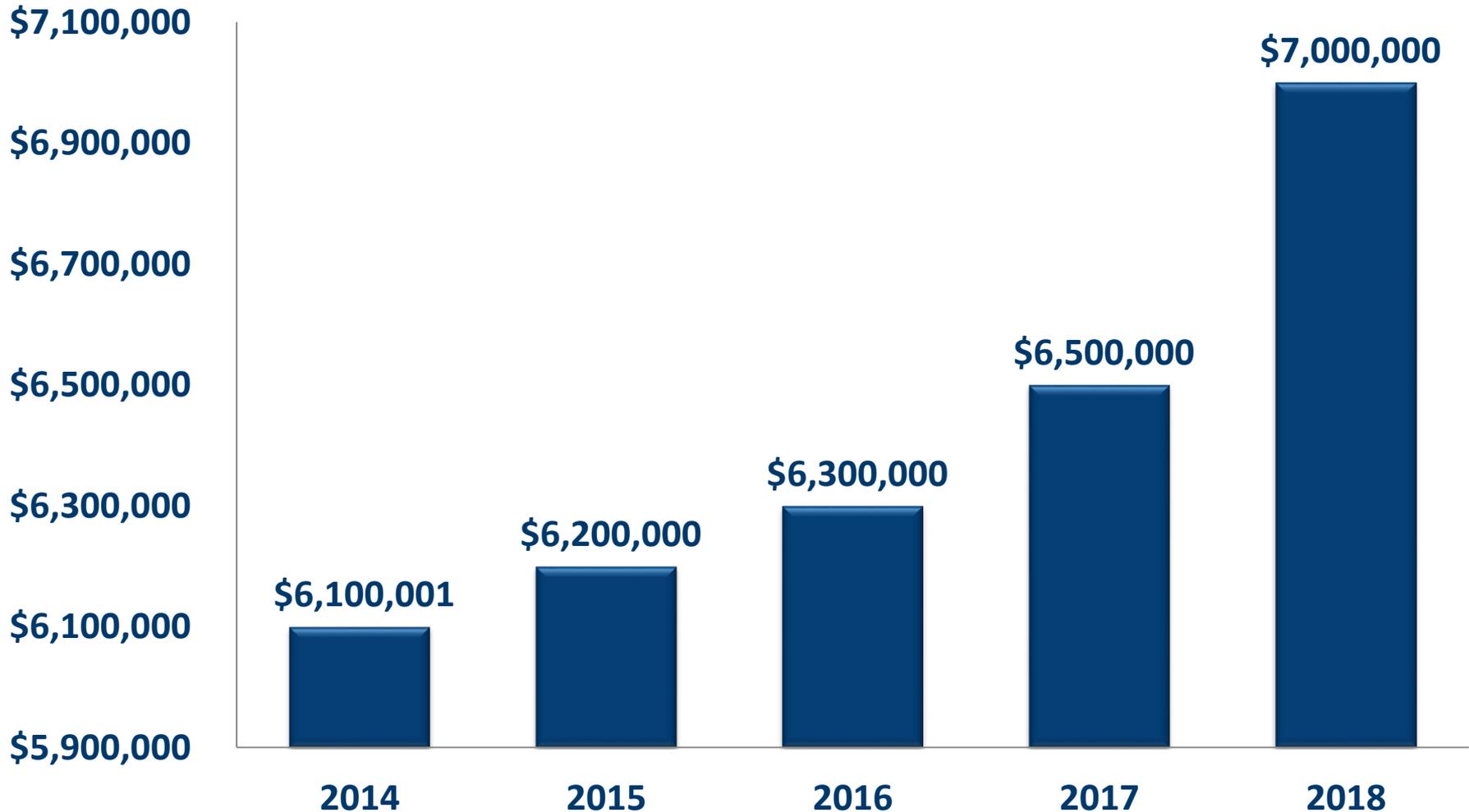


- Families receiving financial aid are split into four equal “quartiles” based on FAFSA filers family income.
- Average net tuition is calculated within quartiles (negative number is “excess financial aid” beyond tuition).

FY 13-19 Institutional Compensation Investment

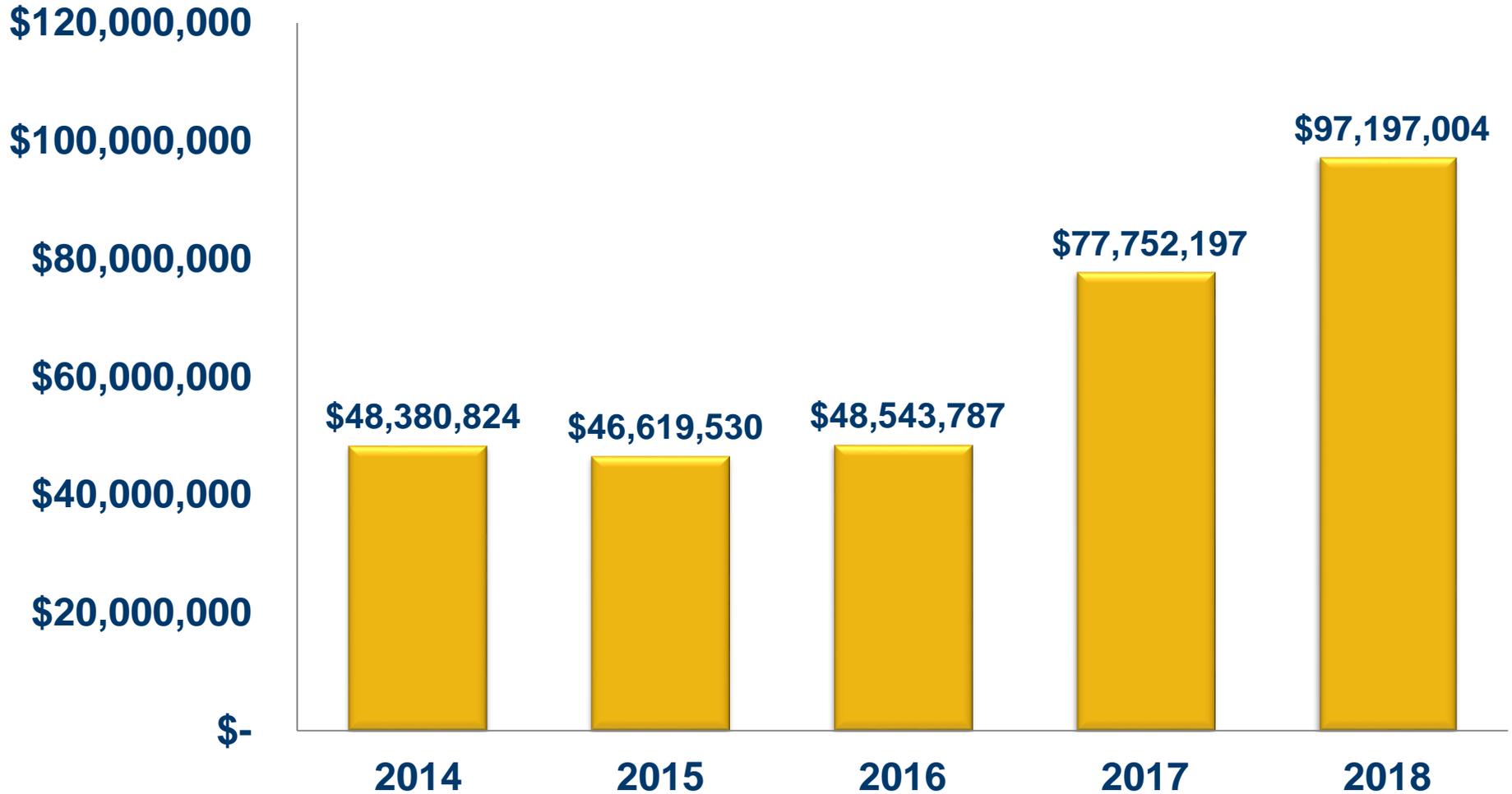


FY 14-18 E&G Fund Balance



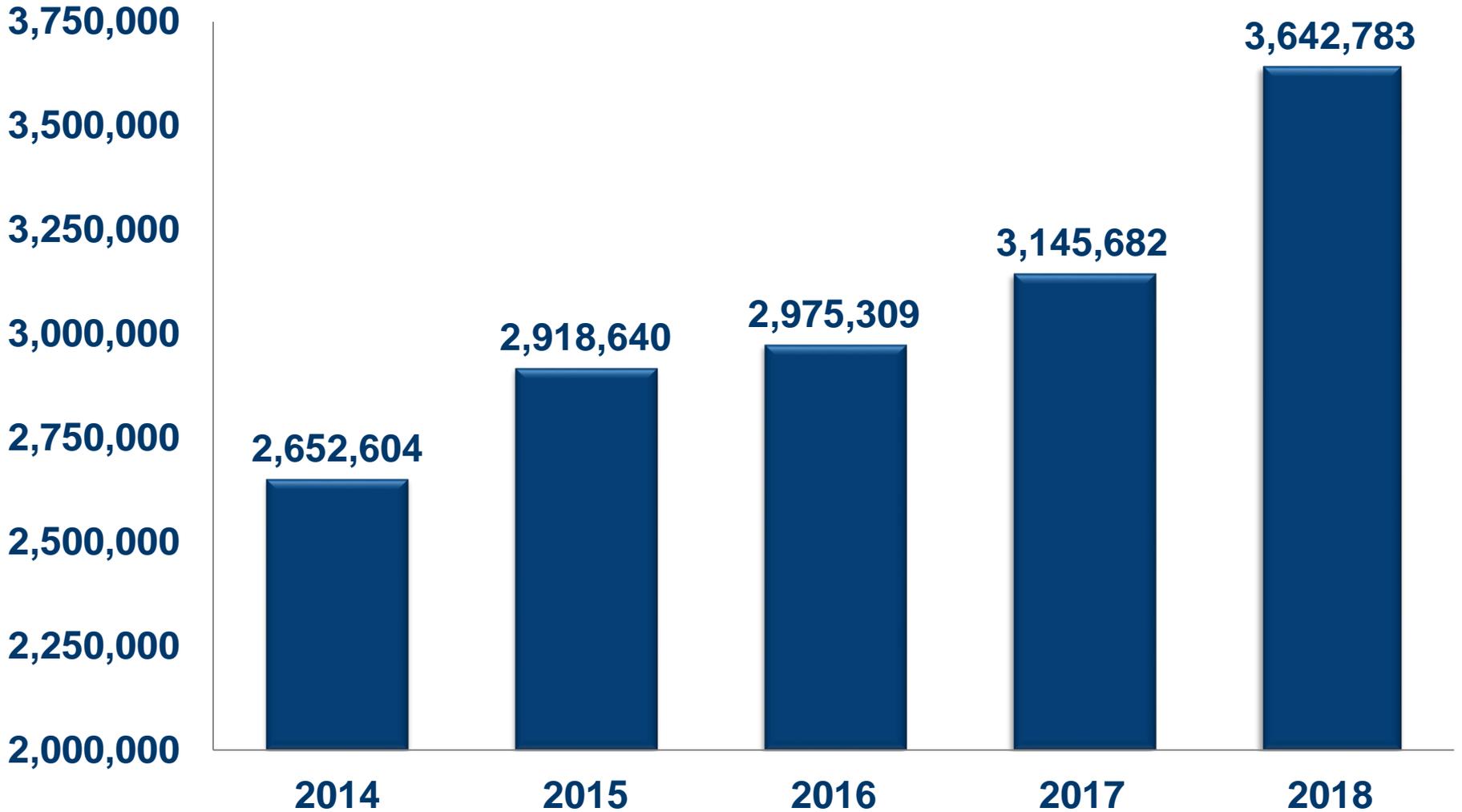
The fund balance represents 4.15% of unallocated expenditures and transfers.

FY 14-18 Notes & Bonds Payable



The West Campus Housing & Parking Garage project will add an additional estimated \$28 MM in FY 2019.

FY 14-18 Physical Plant Square Footage



UC Foundation Endowment

Endowment Breakdown

Value – 2/28/19

Unrestricted/Institutional Support	\$ 48,456,483
Scholarships	31,640,925
Academic Support	44,785,082
Professorships	15,873,011
Faculty Development	774,645
Total Endowment Value	\$ 141,530,146
Temporary Funds	\$ 10,307,151

The Foundation also has \$114 million of appraised real estate assets.

FY 20 UC Foundation Planned Distribution

Distribution Category	Distribution
Unrestricted/Institutional Support	\$ 1,925,045
Scholarships	1,194,247
Academic Programs	1,358,745
Professorships	527,413
Faculty Development	27,743
Total FY 2019-20 Disbursements	\$ 5,033,193

FY 2019-21 Planning Update

Timeline

DATE	ACTION
October 2018	Campus units begin the budget planning process.
November 2018	Unit and department requests due to division leaders.
December 2018	Division leaders finalize budget requests.
Jan. - Mar. 2019	Internal Budget Advisory Council hears budget presentations.
March 2019 (mid)	Executive Leadership Team prioritizes new investments.
March 2019 (late)	UPRAC discusses investment priorities proposed by ELT.
April 2019 (early)	Executive Leadership Team finalizes proposed budget.
April 2019 (late)	Chancellor's town hall meeting to share proposed budget.
May 2019 (early)	UTC Advisory Board makes recommendation on UTC proposed budget.
June 2019 (late)	UT Board of Trustees approves UTC proposed budget.

FY 20 Governor's Budget Highlights

- Formula funding of \$2,465,500
 - Includes partial funding of 2% salary pool
- Share of the UT System's \$10 million for safety and security upgrades
- \$6.19 million for capital maintenance
 - East campus utility expansion project