

UNDERGRADUATE CURRICULUM PROPOSAL COVER SHEET

Title of Proposal – Must begin with Department Abbreviation:

College of Business Prerequisite Changes and Clarifications

Check One: Full Proposal or Information Item

Effective Date for Curricular Offering: Summer 2011 FALL 2011

FROM: John Fulmer, College of Business Fletch 319 425 4101 John-Fulmer@utc.edu
(proposal originator: include spokesperson's name, department, office number, telephone, e-mail)

Does this require new resources from the originating department or other department? No
Please include an explanation if yes.

Faculty of the originating department approved this proposal on March 11, 2011 (date),
by a vote of 30 aye votes; 1 nay votes; abstentions; 17 eligible voting members absent.

The following have examined this proposal:

Dept Head/Director: John Fulmer John Fulmer 3/14/2011
Printed name Signature, date Approve Neutral Disapprove*

College Curriculum Committee Date: Vote: Signature of Chair:
Approved by College of Business Faculty
Spokespersons for Affected Departments:

Printed Name, Department	Signature, Date	Approve	Neutral	Disapprove*

Dean/Director: John Fulmer John Fulmer 3/14/2011
Printed name Signature, date Approve Neutral Disapprove*

University Registrar: Linda Orth Linda Orth
Printed name Signature, date Comments

Provost/Representative: J Sanders J Sanders 6/8/11
Printed name Signature, date Approve Neutral Disapprove*

Lab/studio fee requested:
Provost: Phil Oldham
Printed name Signature, date Approve Disapprove*

*Those who disapprove may attach an explanation

ACTIONS on this proposal:	Curriculum Committee	Faculty Senate
Date the proposal was considered	<u>10-26-2011</u>	<u>12-1-11</u>
Vote of the body:	<u>11-0-0</u>	<u>16-0-0</u>
Accepted as information item (indicate date)	<u> </u>	<u> </u>
Approved as submitted (indicate date)	<u> </u>	<u>12-1-11</u>
Approved with amendments (amendments indicated and transmitted to all signatories above, date):	<u>10-26-2011</u>	<u> </u>
Signature of Chair:	<u>Edward Ryan</u>	<u> </u>

Banner Catalog 3-21-11 AR
Academy Catalog 3-22-11 CR

UTC

DEC 05 2011

UTC RECORDS

11-098

MAR 14 2011

Revised 4/22/2009

1102 COVER SHEET **REGISTRATION**

Title of Proposal - Must begin with Department Abbreviation:

College of Business Prerequisite Changes and Clarifications

Check One: Full Proposal or Information Item

Effective Date for Curricular Offering: Summer 2011 FALL 2011

FROM: John Fulmer, College of Business, Fletch 319 425 4101 John-Fulmer@utc.edu
(proposal originator: include spokesperson's name, department, office number, telephone, e-mail)

Does this require new resources from the originating department or other department? No
Please include an explanation if yes.

Faculty of the originating department approved this proposal on March 11, 2011 (date),
by a vote of 30 aye votes; 1 nay votes; abstentions; 17 eligible voting members absent.

The following have examined this proposal:

Dept Head/Director: John Fulmer John Fulmer 3/14/2011
Printed name Signature, date Approve Neutral Disapprove*

College Curriculum Committee Date: Vote: Signature of Chair:
APPROVED BY COLLEGE OF BUSINESS FACULTY

Spokespersons for Affected Departments:
Printed Name, Department Signature, Date 11/9/11 Approve Neutral Disapprove*
Beverly Brockman Finance Beverly Brockman
LAWRENCE P. ETTKIN Mgt
Stan Davis acct Stan Davis 11-9-11

Dean/Director: John Fulmer John Fulmer 3/14/2011

University Registrar: Linda Orth Linda Orth
Printed name Signature, date Comments

Provost/Representative: J Sanders J Sanders 6/8/11
Printed name Signature, date Approve Neutral Disapprove*

Lab/studio fee requested:

Provost: Phil Oldham
Printed name Signature, date Approve Disapprove*

*Those who disapprove may attach an explanation

ACTIONS on this proposal:	Curriculum Committee	Faculty Senate
Date the proposal was considered	_____	_____
Vote of the body:	_____	_____
Accepted as information item (Indicate date)	_____	_____
Approved as submitted (indicate date)	_____	_____
Approved with amendments (amendments indicated and transmitted to all signatories above, date):	_____	_____
Signature of Chair:	_____	_____

Banner Catalog 3-21-11 AR
Academy Catalog 3-22-11 CR

UNDERGRADUATE CURRICULUM PROPOSAL COVER SHEET **REGISTRATION**

Title of Proposal - Must begin with Department Abbreviation:

College of Business Prerequisite Changes and Clarifications

Check One: Full Proposal or Information Item

Effective Date for Curricular Offering: Summer 2011 FALL 2011

FROM: John Fulmer, College of Business Fletch 319 425 4101 John-Fulmer@utc.edu
(proposal originator: include spokesperson's name, department, office number, telephone, e-mail)

Does this require new resources from the originating department or other department? No
Please include an explanation if yes.

Faculty of the originating department approved this proposal on March 11, 2011 (date),
by a vote of 30 aye votes; 1 nay votes; abstentions; 17 eligible voting members absent.

The following have examined this proposal:

Dept Head/Director: John Fulmer John Fulmer 3/14/2011
Printed name Signature, date Approve Neutral Disapprove*

College Curriculum Committee Date: Vote: Signature of Chair:
APPROVED BY COLLEGE OF BUSINESS FACULTY

Spokespersons for Affected Departments:
Printed Name, Department Signature, Date Approve Neutral Disapprove*
Joseph R. Kizza Joseph R. Kizza

Dean/Director: John Fulmer John Fulmer 3/14/2011

University Registrar: Linda Orth Linda Orth
Printed name Signature, date Comments

Provost/Representative: J Sanders J Sanders 6/8/11
Printed name Signature, date Approve Neutral Disapprove*

Lab/studio fee requested:

Provost: Phil Oldham
Printed name Signature, date Approve Disapprove*

*Those who disapprove may attach an explanation

ACTIONS on this proposal:	Curriculum Committee	Faculty Senate
Date the proposal was considered	_____	_____
Vote of the body:	_____	_____
Accepted as information item (indicate date)	_____	_____
Approved as submitted (indicate date)	_____	_____
Approved with amendments (amendments indicated and transmitted to all signatories above, date):	_____	_____
Signature of Chair:	_____	_____

Banner Catalog 3-21-11 AR
Academy Catalog 3-22-11 CR

COPY

UTC RECORDS

11-098

MAR 14 2011

Revised 4/22/2009

UNDERGRADUATE CURRICULUM PROPOSAL COVER SHEET **REGISTRATION**

Title of Proposal - Must begin with Department Abbreviation:

College of Business Prerequisite Changes and Clarifications

Check One: Full Proposal or Information Item

Effective Date for Curricular Offering: Summer 2011 FALL 2011

FROM: John Fulmer, College of Business, Fletch 319 425 4101 John.Fulmer@utc.edu
(proposal originator: include spokesperson's name, department, office number, telephone, e-mail)

Does this require new resources from the originating department or other department? No
Please include an explanation if yes.

Faculty of the originating department approved this proposal on March 11, 2011 (date),
by a vote of 30 aye votes; 1 nay votes; abstentions; 17 eligible voting members absent.

The following have examined this proposal:

Dept Head/Director: John Fulmer John Fulmer 3/14/2011 ✓
Printed name Signature, date Approve Neutral Disapprove*

College Curriculum Committee Date: Vote: Signature of Chair:
APPROVED BY COLLEGE OF BUSINESS FACULTY
Spokespersons for Affected Departments:

Printed Name, Department Signature, Date Approve Neutral Disapprove*
John A. Jones 11/9/07 ✓

Dean/Director: John Fulmer John Fulmer 3/14/2011 ✓

University Registrar: Linda Orth Linda Orth
Printed name Signature, date Comments

Provost/Representative: J Sanders J Sanders 6/8/11 ✓
Printed name Signature, date Approve Neutral Disapprove*

Lab/studio fee requested:

Provost: Phil Oldham
Printed name Signature, date Approve Disapprove*

*Those who disapprove may attach an explanation

ACTIONS on this proposal:	Curriculum Committee	Faculty Senate
Date the proposal was considered	_____	_____
Vote of the body:	_____	_____
Accepted as information item (indicate date)	_____	_____
Approved as submitted (indicate date)	_____	_____
Approved with amendments (amendments indicated and transmitted to all signatories above, date):	_____	_____
Signature of Chair:	_____	_____

Banner Catalog 3-21-11 AR
Academy Catalog 3-22-11 CR

ACC	2010 Catalog Prerequisites	Recommended Changes	Rationale
ACC 2010 - Principles of ACC I	Prerequisites: 1) Sophomore standing and 2) MATH Placement 20 or MATH 1006 with a minimum grade of C or MATH ACT 24 or above or department head approval.	Prerequisites: 1) Sophomore standing and 2) MATH Placement 20 or MATH 1006 with a minimum grade of C or MATH 1130 or MATH 1710 or MATH 1720 or MATH 1830 or MATH 1910 or MATH ACT 22 or above; or department head approval.	clarifies math requirement
ACC 3000 - Intermediate ACC I	Effective for FALL 2011 Catalog: Prerequisite: Department Head approval or 1) ACC 2010 and ACC 2020 with a grade of B or better; and 2) MATH 1830 , MGT 2110, ENGL 1020, ECON 1010, and ECON 1020 with a grade of C or better; and 3) junior standing.	Prerequisite: Department Head approval or 1) ACC 2010 and ACC 2020 with a grade of B or better; and 2) MATH 1830 or MATH 1910, MGT 2110 or MATH 2100, ENGL 1020, ECON 1010, and ECON 1020 with a grade of C or better; and 3) junior standing; or department head approval.	clarifies math and statistics requirements
ACC 3010 - Intermediate ACC II	Prerequisites: ACC 3000 with a minimum grade of C or department head approval. Effective for FALL 2011 Catalog: Prerequisite: ACC 3010 with a grade of C or better or Department Head approval.	Prerequisites: ACC 3000 with a minimum grade of C, junior standing; or department head approval.	adds junior standing
ACC 3020 - Intermediate ACC III	Prerequisite: ACC 3050, or ACC 2020 and department head approval.	Prerequisite: ACC 3010 with a grade of C or better and junior standing; or Department Head approval.	adds junior standing
ACC 3060 - Budgeting	Prerequisite: ACC 3000 and BUS 3350, or department head approval.	Prerequisite: ACC 3050, junior standing or ACC 2020 and department head approval.	adds junior standing
ACC 3070 - Federal Tax ACC	Prerequisite: ACC 3000 and BUS 3350, or department head approval.	Prerequisite: FIN 3020, junior standing; or department head approval.	adds junior standing
ACC 3120 - Issues in Financial ACC and Reporting	Prerequisite: FIN 3020 or department head approval. Prerequisite: ACC 3010; MGT 2120; or department head approval.	Prerequisite: ACC 3010; MGT 2120, junior standing; or department head approval.	adds junior standing
ACC 4010 - Advanced ACC	Effective FALL 2011 Catalog: Prerequisites: ACC 3010 with a grade of C or better, MGT 2120; or department head approval. Prerequisite or Corequisite: ACC 4080.	Effective FALL 2011 Catalog: Prerequisites: ACC 3010 with a grade of C or better, MGT 2120, and junior standing; or department head approval. Prerequisite or Corequisite: ACC 4080.	adds junior standing
ACC 4050 - Auditing	Prerequisites: ACC 3050, FIN 3020; or department head approval.	Prerequisites: ACC 3050, FIN 3020, junior standing; or department head approval.	adds junior standing
ACC 4060 - Advanced Managerial ACC	Prerequisite: ACC 3000 or department head approval.	Prerequisite: ACC 3000, junior standing; or department head approval.	<i>adds junior standing</i>
ACC 4080 - ACC Information Systems	Prerequisites: MGT 1000, ACC 3000 and 3050, or ACC 3120; or department head approval.	Prerequisites: MGT 1000 or CPSC 1000, ACC 3000 and 3050, or ACC 3120, junior standing; or department head approval.	clarifies computer requirement and adds junior standing
ACC 4110 - Taxation of Corporations and Partnerships	Prerequisite: ACC 3010 and 3070; or department head approval.	Prerequisite: ACC 3010 and 3070, junior standing; or department head approval.	adds junior standing
FIN			

FIN 3000 - Small Business FIN	Prerequisite: ACC 2000 or department head approval. Credit will not apply toward BUS: Finance major. Students pursuing a business minor with credit in ACC 2010 with a minimum grade of C or better have met this prerequisite.	Prerequisite: ACC 2000, junior standing; or department head approval. Credit will not apply toward BUS: Finance major. Students pursuing a business minor with credit in ACC 2010 with a minimum grade of C or better have met this prerequisite.	adds junior standing
FIN 3020 - Essentials of Managerial FIN	Prerequisites: ACC 2020, ECON 1010 and 1020, MGT 2110, MATH 1130, junior standing; or department head approval	Prerequisites: ACC 2020, ECON 1010 and 1020, MGT 2110 or MATH 2100, MATH 1130 or MATH 1710 or MATH 1720 or MATH 1830 or MATH 1910, junior standing; or department head approval	clarifies statistics and math requirements
FIN 3370 -Principles of Insurance	Prerequisites: ECON 1010 and 1020; or department head approval.	Prerequisites: ECON 1010 and 1020, junior standing; or department head approval.	adds junior standing
FIN 3710 - Real Estate Fundamentals	Prerequisite: FIN 3020 or department head approval.	Prerequisite: FIN 3020, junior standing; or department head approval.	adds junior standing
FIN 4120 -International FIN	Prerequisite: FIN 3020 with a minimum grade of C or better and three hours from the following: FIN 3180, 3200, 3210; or department head approval.	Prerequisite: FIN 3020 with a minimum grade of C or better and three hours from the following: FIN 3180, 3200, 3210, junior standing; or department head approval.	adds junior standing
FIN 4180 - Commercial Banking	Prerequisites: FIN 3020 or department head approval.	Prerequisites: FIN 3020, junior standing; or department head approval.	adds junior standing
FIN 4210 - Security Analysis and Portfolio Management	Prerequisites: ACC 3010 or 3120, FIN 3210 or 5460, MGT 1000; or department head approval.	Prerequisites: ACC 3010 or 3120, FIN 3210 or 5460, MGT 1000 or CPSC 1000, junior standing; or department head approval.	clarifies computer requirement and adds junior standing
FIN 4230 - Financial Management	Prerequisite: ACC 3010 or 3120, FIN 3200; or department head approval.	Prerequisite: ACC 3010 or 3120, FIN 3200, junior standing; or department head approval.	adds junior standing
FIN 4310 - Derivative Securities	Prerequisites: Any of the following: FIN 3180, 3200, 3210, 5180, 5460; or department head approval.	Prerequisites: Any of the following: FIN 3180, 3200, 3210, 5180, 5460, junior standing; or department head approval.	adds junior standing
FIN 4710 - Real Estate Appraisal	Prerequisite: FIN 3020 and 3710 or department head approval.	Prerequisite: FIN 3020 and 3710, junior standing; or department head approval.	adds junior standing
FIN 4880 - Seminar in Portfolio Management	Prerequisite: FIN 3210 or 5460 and department head approval. Pre- or Corequisite: ACC 3010 or 3120.	Prerequisite: FIN 3210 or 5460, junior standing and department head approval. Pre- or Corequisite: ACC 3010 or 3120.	adds junior standing
MANAGEMENT			
MGT 1000 - Computers In Business	Prerequisites: UTC MATH Placement Level 20 or MATH ACT score of 24 or above or MATH 1006 with a grade of C or ; permission of department head. This course is designed for Business Administration majors.	Prerequisites: UTC MATH Placement Level 20 or MATH ACT score of 22 or above or MATH 1006 with a grade of C or MATH 1130 or MATH 1710 or MATH 1720 or MATH 1830 or MATH 1910; permission of department head. This course is designed for Business Administration majors.	clarifies math requirement

MGT 2110 - Statistical Methods for Business I	Prerequisite: MGT 1000; UTC MATH Placement Level 30 or MATH ACT score of 26 or above or MATH 1130 with a minimum grade of C or better; or department head approval.	Prerequisite: MGT 1000 or CPSC 1000; UTC MATH Placement Level 30 or MATH ACT score of 26 or above or MATH 1130 or 1710 with a minimum grade of C or better or MATH 1720 or MATH 1830 or MATH 1910; or department head approval.	clarifies math and computer requirements
MGT 2120 - Statistical Methods for Business II	Prerequisites: MGT 1000; MGT 2110 or MATH 2100 with a minimum grade of C or better; and MATH Placement Level 30 or MATH ACT score of 26 or above or MATH 1130 with a minimum grade of C or better; or department head approval.	Prerequisites: MGT 1000 or CPSC 1000; MGT 2110 or MATH 2100 with a minimum grade of C or better; and MATH Placement Level 30 or MATH ACT score of 26 or above or MATH 1130 or 1710 with a minimum grade of C or better or MATH 1720 or MATH 1830 or MATH 1910; or department head approval.	clarifies computer, math and statistics requirement
MGT 3100 - Business Communication	Prerequisites: ENGL 1020 with a grade of C or better, MGT 1000, THSP 1090, and a minimum of 50 earned hours; or department head approval.	Prerequisites: ENGL 1020 with a grade of C or better, MGT 1000 or CPSC 1000, THSP 1090, and a minimum of 50 earned hours; or department head approval.	clarifies computer requirement
MGT 3110 - Operations Management	Prerequisites: MGT 1000, 2120; MATH Placement Level 30 or MATH ACT of 26 or above or MATH 1130 with a minimum grade of C or better; ECON 1020; Junior standing; or department head approval.	Prerequisites: MGT 1000 or CPSC 1000, 2120; MATH Placement Level 30 or MATH ACT of 26 or above or MATH 1130 or 1710 with a minimum grade of C or better or MATH 1720 or MATH 1830 or MATH 1910; ECON 1020; Junior standing; or department head approval.	Clarifies computer and math requirements
MGT 3560 - Management Science	Prerequisites: MGT 1000, 3150; Junior standing; or department head approval.	Prerequisites: MGT 1000 or CPSC 1000, 3150; Junior standing; or department head approval.	clarifies computer and math requirements
MGT 3600 - Management Information Systems	Prerequisites: MGT 1000, 2120; Junior standing; or department head approval.	Prerequisites: MGT 1000 or CPSC 1000, 2120; Junior standing; or department head approval.	clarifies computer requirement
MGT 3660 - Business Forecasting	Prerequisites: MKT 3130, MGT 1000, Junior standing; or department head approval.	Prerequisites: MKT 3130, MGT 1000 or CPSC 1000, Junior standing; or department head approval.	clarifies computer requirement
MARKETING			
MKT 4310 - E-Marketing	Prerequisites: MKT 3130 and 6 additional hours of Marketing or Entrepreneurship with a minimum grade of C in all 9 credit hours, or department head approval. May be registered as ETR 4490. Credit not allowed in both MKT 4490 and ETR 4490.	Prerequisites: MKT 3130 and 6 additional hours of Marketing or Entrepreneurship with a minimum grade of C in all 9 credit hours, Junior standing; or department head approval.	clarifies computer requirement
MKT 4490 - Practicum in Marketing & Entrepreneurship			adds Junior standing
ENTREPRENEURSHIP			

ETR 4490 - Practicum in Marketing & Entrepreneurship	Prerequisites: MKT 3130 and 6 additional hours of Marketing or Entrepreneurship with a minimum grade of C in all 9 credit hours, or department head approval. May be registered as MKT 4490. Credit not allowed in both MKT 4490 and ETR 4490.	Prerequisites: MKT 3130 and 6 additional hours of Marketing or Entrepreneurship with a minimum grade of C in all 9 credit hours, junior standing; or department head approval. May be registered as MKT 4490 and ETR 4490.	adds junior standing
BUSINESS ADMINISTRATION			
BUS 3350 - Legal Environment of Business		Sophomore standing.	adds sophomore standing
BUS 3360 - Business Law	Prerequisite: BUS 3350 or department head approval.	Prerequisite: BUS 3350, junior standing; or department head approval.	adds junior standing
BUS 4120 - Taxation of Estates, Gifts and Trusts	Prerequisite: BUS 3350, or department head approval.	Prerequisite: BUS 3350, junior standing; or department head approval.	adds junior standing
BUS 4530 - The Business of Health Care	Prerequisites: FIN 3020, MKT 3130, MGT 3110 and 3150; or department head approval.	Prerequisites: FIN 3020, MKT 3130, MGT 3110 and 3150, junior standing; or department head approval.	adds junior standing
BUS 4590 - Small Business Practicum	Prerequisites: FIN 3020, MGT 3110, 3150; MKT 3130; MKT or ETR 4300. Corequisite: MGT or ETR 3400, or department head approval.	Prerequisites: FIN 3020, MGT 3110, 3150; MKT 3130; MKT or ETR 4300, junior standing. Corequisite: MGT or ETR 3400, or department head approval.	adds junior standing