



Customized proposal developed for
University of Tennessee Chattanooga
Anthropology in China
July 2018



Teaching global citizenship is a team effort



Your goals come first

Our mission is simple: To meet your goals and deliver your vision, however open-ended or specific it may be. Our decades of experience in higher education help us identify and deliver tailored experiences that support and enrich the academic syllabus throughout your program.

Partnership is paramount

Our passion for global education – and for the people who believe in it – shows in every facet of our work on behalf of your organization. You'll have one primary point of contact—a personal guide through each phase of the program process, from academic alignment to administrative approvals to travel logistics. But our program managers are backed by an internal team of over 1300 professionals in nearly 60 offices around the world, working together as a virtual extension of your university team.

Support that lasts

As a commitment partner of Generation Study Abroad, WorldStrides ISA Custom Programs joins in a collective higher education mission to make education abroad available for more students. That's why we support your program throughout the promotion process, offering proven tools to help get the word out on campus as well as scholarships to make the program more affordable. (See your [program investment page](#) for details!)

Safety and security for peace of mind

We've spent years building the infrastructure and partnerships to deliver safety and reliability for your traveling groups that exceeds your university standards. From the details – like pre-departure safety orientation presentations – to the major items – like our \$50 million liability coverage, we are relentlessly focused on emergency preparedness so that your groups can travel with absolute confidence.

Two expert teams are better than one

WorldStrides and ISA are proud to unite our faculty-led programming teams under the WorldStrides ISA Custom Programs brand. This re-alignment offers our university partners the broadest and deepest capabilities in custom programs, with experience in more than 105 countries and across the academic landscape. The people are the same, ensuring you'll get the exceptional care we're known for, as we extend our resources in support of your goals for hands-on learning and education abroad.



Spotlight on China

The size and diversity of China extends to nearly all aspects of this important nation and civilization – a big landmass, an enormous population, and a long and storied history. One of the oldest cultures in the modern world, China was a regional authority long before it earned its current place in the broader world. There are centuries of Asian history, dynastic history, and anthropologic history to study, as well as ancient arts and traditions. The rise of modern China over the last 35 years has been nothing short of remarkable. After World War II, communist rule under Mao Zedong imposed strict social and economic codes. The Mao years brought both great successes and monumental failures. Subsequent leaders have lessened the social controls and focused on developing the Chinese economy through large-scale industrial progress and major foreign trade agreements. Today, under President Xi Jinping, it is both the most populous country and the second largest economy in the world and, some would argue, a geopolitical superpower as well.

Though China is still a communist state, the Chinese people enjoy greater social autonomy now than in the last 70 years, and while the economy has been slowing in the last year, it still reflects the entrepreneurship shown by the rapidly modernizing population. This is true in the well-known cities of Beijing and Shanghai, but also throughout the country in dozens of lesser known cities with populations bigger than most major cities in the U.S. China's size means a tremendous diversity of options in educational travel – of themes to explore, of places to see, and of opinions to form.

Did You Know?

- As of 2013, China backs four of the world's 10 biggest banks by market value; in 2004, none of the world's largest banks was Chinese.
- China has experienced a more than tenfold increase in GDP since 1978.
- As a result of the "one child" policy introduced in 1978, China is one of the most rapidly aging countries in the world, even as the policy began phasing out in 2015.
- Since 2005, China has reduced its carbon intensity by 33%, and pledged a 60-65% cut by 2030.

Official name: People's Republic of China

Capital: Beijing

Top languages: Cantonese, English, Putonghua (Mandarin)

Major industries: Finance, manufacturing, construction, power, mining

Major agricultural products: Rice, wheat, potatoes, peanuts, tea, millet, barley, cotton, pork, fish, soybeans

By the Numbers

11.2 trillion Estimated 2016 GDP (USD)

2nd Current ranking in the world economy

1.38 billion Population

37.4 Median age

1.4 billion Cell phone users as of 2016

731 million Internet users as of 2016 (most globally)

2.5 trillion calculations per second (of China's fastest supercomputer)



Your itinerary overview

Anthropology in China

The following itinerary is a working document and is subject to change. (revised 3/20/2018)

July 8

Departure

Sunday

- Group flight departs for China.

Meals Included:
Per airline

July 9

Arrival and Acclimation in Shanghai

Monday

Welcome to Shanghai! The jaw-dropping and expansive skyline of this bright and modern city is only the beginning. Uncover its sophisticated charm as you explore its important contributions to today's interconnected world.

Meals Included:
Per airline

- Meet your guide and board your private coach at the airport for transfer to the hotel.
- Check in to your hotel.
- Enjoy a free evening with dinner on own.

Shanghai Accommodations:
[Zhong Xiang Grand](#) (1 of 2)



July 10

Tuesday

Meals Included:

Breakfast at the hotel

Welcome Dinner

Shanghai Accommodations:

[Zhong Xiang Grand](#) (2 of 2)

Shanghai: Cultural Immersion & Welcome Dinner

- Meet your guide and board coach for a full day of sightseeing!

Shanghai City Tour

Yuyuan Garden: Four hundred years ago, a merchant spent almost twenty years, and all his life savings, to build a garden in order to please his parents in their old age. “Yu” means peace and health in Chinese. Outside the garden gates, the Old Bazaar is the perfect place to strike a bargain or chat with locals selling a variety of wares and souvenirs.

Jade Buddha Temple: This is an active temple that attracts large numbers of visitors, both local and from overseas. It is one of Shanghai’s few Buddhist temples, and was built between 1911 and 1918. It houses 70 resident monks, and the centerpiece is a sitting Buddha carved out of white jade and encrusted with jewels, measuring over two meters tall and rumored to weigh over 1000 kilograms (2200 pounds).

French Concession: As the premiere residential and retail district of Shanghai, the French Concession is replete with boutique shops, charming cafes and exceptional restaurants.

The Bund: The Bund is the famous waterfront regarded for hundreds of years as the symbol of Shanghai. On the Bund side of the river, magnificent colonial architecture represents the splendor of old Shanghai. Across the water, enormous skyscrapers rise up to create a futuristic skyline that has to be seen to be believed.

Nanjing Road: The most luxurious street in Shanghai. Nanjing Street is a comprehensive shopping center which integrates tourism, business and culture together. The street is paved with colorful bricks and stones, with wooden benches, telephone boxes, and parterres scatter along the street.

People’s Park: A public park in Huangpu District of central Shanghai is located south of Nanjing Road and north of People’s Square. The “English corner” at People’s Park is located opposite the Park Hotel, and has existed since 1978. And the marriage market in People’s Park has existed since 2004, in which marriage advertisement listings are publicly posted each weekend.

- Enjoy lunch on your own during your tour, stop provided.
- After tour, return to your hotel.
- In the evening, meet your guide and taste the local cuisine with a **Welcome Dinner** within walking distance of your hotel.
- Return to your hotel and enjoy a free evening.



July 11

Wednesday

Meals Included:
Breakfast at the hotel

Xi'an Accommodations:
[Ramada Plaza Xi'an South](#) (1 of 2)

Farewell to Shanghai | Travel to Xi'an

- Meet guide to check out of your hotel and board your private coach for transfer to the airport.

Flight: Shanghai to Xi'an - Approximately 2 hours & 45 minutes

Intra-Program Flight (sample)

<u>Flight #</u>	<u>Origin</u>	<u>Destination</u>	<u>Departure</u>	<u>Arrival</u>
MU 2152	Shanghai (PVG)	Xi'an (XIY)	8:20 a.m.	10:50 a.m.

Welcome to Xi'an! Often called the birthplace of Chinese civilization, it is home to the famous Terracotta Warriors and the eastern terminus of the Silk Road. Xi'an brims with ancient history and diverse cultures. This metropolis capital of the Shaanxi Province is now a thoroughly modern city, which has emerged as an important trade and transportation hub, as well as an epicenter of higher education.

- Meet your guide and board your private coach at the airport for sightseeing tour en-route to the hotel.

Terracotta Warriors

A collection of terracotta sculptures depicting the armies of Qin Shi Huang, the first Emperor of China. It is a form of funerary art buried with the emperor in 210–209 BCE and whose purpose was to protect the emperor in his afterlife. The figures, dating from approximately the late third century BCE were discovered in 1974 by local farmers.

- Lunch on own during tour, stop provided.
- Arrive at hotel and check in.
- Enjoy a free evening to explore Xi'an with dinner on own.

July 12

Thursday

Meals Included:
Breakfast at the hotel

Xi'an Accommodations:
[Ramada Plaza Xi'an South](#) (2 of 2)

Xi'an: Free Day

- Enjoy a free day to explore Xi'an with your program leader or on your own.
- Lunch on own.
- Return to your hotel and experience the city on your own for dinner.



July 13

Friday

Meals Included:
Breakfast at the hotel

Luoyang Accommodations:
[Peony Plaza Hotel](#) (1 of 1)

Farewell to Xi'an | Travel to Luoyang

- Meet guide and check out of your hotel. Board coach and depart for the train station.

Train to Luoyang - Approximately 1 hour & 30 minutes

Intra-Program Train (sample)

<u>Train #</u>	<u>Origin</u>	<u>Destination</u>	<u>Departure</u>	<u>Arrival</u>
G656	Xi'an	Luoyang	10:07 a.m.	11:39 a.m.

Welcome to Luoyang! As one of China's distinguished ancient capitals, this city boasts legendary cultural sites, including the Longmen Grottoes, Shaolin Temple, and White Horse Pagoda (it's also the origin of kung fu!). This increasingly industrial city is well-situated in the Yellow River valley - and has experienced rapid development in recent decades, becoming an important transportation hub and serving as home to several institutions of higher education.

- Upon arrival, meet your guide and board your private coach for transfer to the hotel.
- Check in to hotel and drop off your luggage.
- Board coach and depart for an afternoon cultural tour in Luoyang!
- Lunch on own during tour, stop provided.

Chinese Civilization Tour

Longmen Grottoes: This complex is one of the three notable grottoes in China. The other two grottoes are the Yungang Caves near Datong in Shanxi Province, and the Mogao Caves near Dunhuang in Gansu Province in west China. They are some of the finest examples of Chinese Buddhist art. They comprise more than 2,300 caves and niches carved into the steep limestone cliffs over a 1km long stretch. These works, entirely devoted to the Buddhist religion, represent the high point of Chinese stone carving.

White Horse Temple: It is the first Buddhist temple in China, established in 68 AD under the patronage of Emperor Ming in the Eastern Han dynasty capital Luoyang. The temple, although small in comparison to many others in China, is considered by most believers as "the cradle of Chinese Buddhism".

- Return to your hotel. Enjoy a free evening with dinner on own.



July 14

Saturday

Meals Included:
Breakfast at the hotel

Qufu Accommodations:
[Queli Hotel](#) (1 of 2)

Travel to Qufu | Cultural Immersion

- Meet guide and check out of your hotel. Board coach and depart for the train station.

Train to Qufu - Approximately 3 hours & 50 minutes

Intra-Program Train (sample)

Train #	Origin	Destination	Departure	Arrival
G1844	Luoyang	Qufu	9:39 a.m.	1:29 p.m.

Welcome to Qufu! Confucius's hometown in southern Shandong is a quaint and walkable city, surrounded by the walls of the old-town and brimming with welcoming Confucian "descendants". This UNESCO World Heritage Site is home to an impressive 50-acre temple with Forbidden City-esque grandeur, built to honor the philosopher shortly after his death.

- Upon arrival, meet your guide and board your private coach for sightseeing tour en-route to the hotel.
- Lunch on own during tour, stop provided.

City Tour

Confucius Temple: Qufu Confucius Temple (Kong Miao in Chinese), at the hometown of Confucius, is the most famous and the largest temple of its kind in the memory of the sage. His ideology was developed to the influential Confucianism, which has had the most enduring and profound effect over Chinese culture.

Confucius Family Mansion: East of the Temple of Confucius, is the Confucius Family Mansion (Kong Fu). Kong is the family surname of Confucius and his descendants. The mansion is where his first son and the first grandson lived. In scope, it is next only to the royal palaces of the Ming (1368-1644) and Qing (1644-1911) dynasties. Dynasties came and went but the First Family under Heaven has lasted the longest.

Cemetery of Confucius: It is a cemetery of the Kong clan (the descendants of Confucius) in Confucius' hometown Qufu in Shandong province. Confucius himself and some of his disciples are buried there, as well as many thousands of his descendants.

- Arrive at hotel and check in. Enjoy an evening at your leisure with dinner on own.

July 15

Sunday

Meals Included:
Breakfast at the hotel

Qufu Accommodations:
[Queli Hotel](#) (2 of 2)

Qufu: Free Day

- Enjoy a free day to explore Qufu with your program leader or on your own.
- Return to your hotel and experience the city on your own for dinner.



July 16

Monday

Meals Included:
Breakfast at the hotel

Nanjing Accommodations:
[Days International Hotel](#) (1 of 2)

Travel to Nanjing

- Meet guide and check out of your hotel. Board coach and depart for the train station.

Train to Nanjing - Approximately 2 hours

Intra-Program Train (sample)

Train #	Origin	Destination	Departure	Arrival
G281	Qufu	Nanjing	10:10 a.m.	12:11 p.m.

Welcome to Nanjing! Framed by hills, rivers, and a Ming dynasty-era wall, this pristine city is one of China's most prominent hubs of education and culture. University students make up a large percentage of the population, reflected in the relaxed atmosphere and café-lined streets. Nanjing also boasts one of the world's largest inland ports – making this provincial capital an economic powerhouse.

- Upon arrival, meet your guide and board your private coach for sightseeing tour en-route to the hotel.
- Lunch on own during tour, stop provided.

City Tour

Dr. Sun Yat-sen's Mausoleum: It is situated at the foot of the second peak of Mount Zijin (Purple Mountain) in Nanjing, China. Construction of the tomb started in January 1926, and was finished in spring of 1929. Sun, considered to be the "Father of Modern China" both in mainland China and in Taiwan, fought against the imperial Qing government and after the 1911 revolution ended the monarchy, and founded the Republic of China.

Ming Xiaoling Mausoleum: It is the tomb of the Hongwu Emperor, the founder of the Ming dynasty. It lies at the southern foot of Purple Mountain, located east of the historical centre of Nanjing, China. Legend says that in order to prevent robbery of the tomb, 13 identical processions of funeral troops started from 13 city gates to obscure the real burying site.

The construction of the mausoleum began during the Hongwu Emperor's life in 1381 and ended in 1405, during the reign of his son the Yongle Emperor, with a huge expenditure of resources involving 100,000 laborers. The original wall of the mausoleum was more than 22.5 kilometres long. The mausoleum was built under heavy guard of 5,000 troops.

- Arrive at hotel and check in. Enjoy an evening at your leisure with dinner on own.

July 17

Tuesday

Meals Included:
Breakfast at the hotel
Farewell Dinner

Nanjing Accommodations:
[Days International Hotel](#) (2 of 2)

Free Day | Farewell to China!

- Enjoy a free day to explore Nanjing with your program leader or on your own.
- Lunch on own.
- In the evening, reflect on your experiences with a **Farewell Dinner** at a local restaurant within walking distance of your hotel.
- Return to hotel and enjoy your last evening in China!



July 18

Wednesday

Meals Included:

Breakfast at the hotel

Return Home

- Meet your guide to check out of your hotel. Board coach and transfer to train station.

Train to Shanghai - Approximately 1 hour & 40 minutes

Intra-Program Train (sample)

<u>Train #</u>	<u>Origin</u>	<u>Destination</u>	<u>Departure</u>	<u>Arrival</u>
G7003	Nanjing	Shanghai	8:00 a.m.	9:39 a.m.

- Upon arrival at the train station, board coach for 90 minute transfer to Shanghai International Airport (PVG) for your return flight home.
- Group flight departs en-route to USA.

Program Ends

A Note about Confidentiality: This document contains proprietary work product of WorldStrides ISA Custom Programs and is presented in good faith. The recipient(s) agree(s) to protect the confidentiality of this proposal subject to any state laws that require certain information to be made publicly available if requested. The proposal should not be sent to a third party without informing WorldStrides ISA Custom Programs and gaining consent.



Comprehensive inclusions & services

Your itinerary reflects the day-to-day arrangements we've designed for your program. We will be proud to arrange the meals, tours and excursions, academic/company visits, accommodations, and transportation detailed in the itinerary.

Throughout your program

As part of our commitment to quality and value, we've included the following:

- English-speaking, trained professional tour guides
- Entrances for cultural sites, unless otherwise noted
- Gratuities for meals, guides, and drivers
- Ground transportation including:
 - Transportation in safe, clean motorcoach as noted in your itinerary
 - Meal transfers, as noted
 - Airport transfer for group flights
 - Intra-city transportation, as listed in your itinerary
- Intra-program flight transportation from Shanghai to Xi'an (quote only)
- Intra-program train transportation from Xi'an to Luoyang (quote only)
- Intra-program train transportation from Luoyang to Qufu (quote only)
- Intra-program train transportation from Qufu to Nanjing (quote only)
- Intra-program train transportation from Nanjing to Shanghai (quote only)

Before your program departs

- Marketing website and resources to help promote your program to students
- Customized online registration portal to manage student registration, payments, dietary and health information collection, roommates, etc.
- A customized app with offline access to materials including your-day-to-day itinerary, group messaging, and important documents
- Digital guide books
- Customized pre-departure information for students and faculty

We thought of that too!

- Bottled water on coach rides
- One non-alcoholic drink at all included meals



Air Transportation

- Round-trip international flight is included. Group air booking requires 10 or more passengers traveling on the same itinerary. In order to ensure confirmation of your flight without interruption due to unforeseen cancellations, WorldStrides ISA recommends individual air ticketing for your group of 12 or less.
 - Note: **No seats are held until proposal confirmation.** All airfare are quotes only.
- One-way economy class ticket included from Shanghai to Xi'an with airport taxes and transfers.
 - Note: **No seats are held until proposal confirmation.** Intra-program airfare is a quote only. Fuel/taxes/fees are subject to change.

Option 1

Departure Flights

<u>Date</u>	<u>Flight #</u>	<u>Origin</u>	<u>Destination</u>	<u>Departure</u>	<u>Arrival</u>
07/08/2018	Delta 3381	Chattanooga (CHA)	Atlanta (ATL)	9:45 a.m.	10:41 a.m.
07/08/2018	Delta 1063	Atlanta (ATL)	Detroit (DTW)	12:35 p.m.	2:34 p.m.
07/08/2018	Delta 583	Detroit (DTW)	Shanghai (PVG)	4:20 p.m.	6:35 p.m. +1

Please note: Intra-program transportation is listed in the working itinerary, unless otherwise noted.

Return Flights

<u>Date</u>	<u>Flight #</u>	<u>Origin</u>	<u>Destination</u>	<u>Departure</u>	<u>Arrival</u>
07/18/2018	Delta 588	Shanghai (PVG)	Seattle (SEA)	12:20 p.m.	9:19 a.m.
07/18/2018	Delta 697	Seattle (SEA)	Atlanta (ATL)	12:00 p.m.	8:01 p.m.
07/18/2018	Delta 662	Atlanta (SEA)	Chattanooga (CHA)	9:55 p.m.	10:48 p.m.

Option 2

Departure Flights

<u>Date</u>	<u>Flight #</u>	<u>Origin</u>	<u>Destination</u>	<u>Departure</u>	<u>Arrival</u>
07/08/2018	American Airlines 2936	Chattanooga (CHA)	Dallas Fort Worth (DFW)	6:15 a.m.	7:32 a.m.
07/08/2018	American Airlines 127	Dallas Fort Worth (DFW)	Shanghai (PVG)	10:40 a.m.	2:50 p.m. +1

Please note: Intra-program transportation is listed in the working itinerary, unless otherwise noted.

Return Flights

<u>Date</u>	<u>Flight #</u>	<u>Origin</u>	<u>Destination</u>	<u>Departure</u>	<u>Arrival</u>
07/18/2018	American Airlines 288	Shanghai (PVG)	Chicago (ORD)	4:10 p.m.	5:05 p.m.
07/18/2018	American Airlines 3035	Chicago (ORD)	Chattanooga (CHA)	6:25 p.m.	9:09 p.m.

Option 3

Departure Flights

<u>Date</u>	<u>Flight #</u>	<u>Origin</u>	<u>Destination</u>	<u>Departure</u>	<u>Arrival</u>
07/08/2018	Delta 295	Atlanta (ATL)	Narita, Japan (NRT)	11:44 a.m.	2:35 p.m. +1
07/08/2018	Delta 295	Narita, Japan (NRT)	Shanghai (PVG)	4:40 p.m.	7:10 p.m.

Please note: Intra-program transportation is listed in the working itinerary, unless otherwise noted.

Return Flights

<u>Date</u>	<u>Flight #</u>	<u>Origin</u>	<u>Destination</u>	<u>Departure</u>	<u>Arrival</u>
07/18/2018	Delta 588	Shanghai (PVG)	Seattle (SEA)	12:20 p.m.	9:19 a.m.
07/18/2018	Delta 697	Seattle (SEA)	Atlanta (ATL)	12:00 p.m.	8:01 p.m.



Accommodations

- 9 night hotel accommodations in shared rooms:
 - **Shanghai:** 2 nights in [Zhong Xiang Grand](#)
 - **Xi'an:** 2 nights in [Ramada Plaza Xi'an South](#)
 - **Luoyang:** 1 night in [Peony Plaza Hotel](#)
 - **Qufu:** 2 nights in [Queli Hotel](#)
 - **Nanjing:** 2 nights in [Days International Hotel](#)
- Daily buffet breakfasts at the hotel, wireless internet, hotel taxes, service charges, and applicable meal gratuities included.

Visa Services

The WorldStrides ISA Visa team is dedicated to assisting faculty, staff, and students with visa procedures and requests. This includes communicating specific visa requirements and provides guidance to non-U.S. residents following their registration. Regardless of whether visas are required or included in package pricing, a customized visa assessment and toolkit (including application(s) and instructions) is emailed to every participant with U.S. residency status following their registration.

- Visas are required for U.S. citizens entering China. Visa processing is included in your program price.
- Processing includes embassy and processing fees, passport insurance, and UPS delivery to the university. Please note that visa fees and regulations are subject to change, and late fees are not included.

Our commitment to risk management

We understand risk management is serious business for universities, which is why our services in this essential area are *always* included.



Preparedness

Relentless proactivity is a hallmark of our service to you and your university. All vendors, including hotels, are strictly vetted for insurance and local regulation compliance. Your group will receive a pre-departure presentation with itinerary-specific advice to help you stay safe and/or respond in the event of an emergency. What's more, our internal team is always preparing – undergoing extensive training and contingency planning for dozens of scenarios.



Global breadth

Our network extends into 100 countries where we operate programs, with field offices and infrastructure in more than 60 locations. In addition to offering your university uniform support throughout the world, this breadth allows us to be agile in case of an emergency in your planned destination. Ask us for examples of world events for which we've provided universities with alternate arrangements on short notice.



A network of support

Our global network of employees is always standing by. And only WorldStrides ISA Custom Programs is also backed by a 24/7 emergency call center staffed by trained WorldStrides employees. This exceptional service is augmented with partnerships with organizations like the George Washington University Department of Emergency Medicine for our Doctor's on Call service, as well as iJET, OSAC, and iSOS.



Insured so you're ensured

WorldStrides' \$50 Million in liability coverage is the highest in the industry, and your university will be named on the policy to extend extra protection to your institution. What's more, students will have embedded insurance that covers a wide range of health and safety risks, with special coverage for medical-related cancellation, mental health, and even security or medical evacuation.



Robin Reliford, Director of Health and Safety – Higher Ed

Robin manages international risk and crisis management for WorldStrides' higher education divisions, monitoring world events in order to mitigate against risks; implementing emergency protocols and procedures; managing student emergencies and large-scale incidents in collaboration with staff globally; and working closely with executive management on policy development and compliance. Robin has collaborated closely with university partners to build the organization's security group and has established a reputation as a leader in the field. Robin received her J.D. from the University of Pittsburgh School of Law and her B.A. from West Chester University.



Your program investment details

Proposal Submitted March 20, 2018

Per Person Program Ground Costs

Our package includes components detailed throughout the proposal, and academic services as contracted.

\$2,873	Twin occupancy for participants throughout the program based on 10 – 14 full paying participants & 2 program leaders in (single occupancy, international airfare) included in the program costs
\$2,574	Twin occupancy for participants throughout the program based on 15 – 19 full paying participants & 2 program leaders in (single occupancy, international airfare) included in the program costs
\$2,414	Twin occupancy for participants throughout the program based on 20 – 24 full paying participants & 2 program leaders in (single occupancy, international airfare) included in the program costs
\$351	Supplement for single accommodations throughout program

Per Person International Air Cost (Group Booking)

\$1,400 – \$1,600 Economy class seating—**No seats held**—quote only. Quotes are subject to change.

Scholarships and Financial Assistance

WorldStrides ISA Custom Programs is committed to making global travel experiences accessible for students. As part of our commitment to Generation Study Abroad, we pledged to significantly expand our scholarships program. To date, we have given away more than \$100,000.

- **Group Scholarships/Grants** – Through our Passport to Travel program, new Program Leaders in the WorldStrides ISA family can earn up to \$1,000 to use at their discretion in support of the program. An additional \$500 early confirmation bonus can be earned for groups with 10 or more registered students at 110+ days before departure.
- **International Financial Assistance** – This need-based assistance program awards small grants to students who demonstrate financial need.
- **Higher Ed Traveler Scholarships** – In 2017, WorldStrides ISA Custom Programs began offering this \$3,000 scholarship to three worthy students who will be participating in short-term study abroad. One winner is selected in the fall; 2 more are selected in the spring/summer. Students will be chosen based on an application and personal statement. Learn more at worldstrides.com/higheredtravelerscholarship.

Optional Items Priced Separately

- \$199 Optional Travel Protection Plan – Cancel for Any Reason (per person)

Please note:

- Travel for two free leaders in single room accommodations is earned with minimum passengers. Their visa costs, international airfare, and intra-program airfare are included.
- Luggage overage fees and hotel incidentals such as mini bar use are not included and are the responsibility of the program participants.
- Accommodations are booked at time of program confirmation. If the represented property is not available, a comparable property may be substituted with advance notice to the client.
- **The following items are not currently included in your program cost:**
 - Uneven room pairing charges
 - Local mobile phone rental for program leader/staff
 - Hotel meeting room space



Pricing conditions:

1. This price is valid until **March 30, 2018**. If you have not indicated WorldStrides ISA as your preferred provider at this date, WorldStrides ISA Custom Programs reserves the right to re-price the program.
2. If the actual number of full paying participants falls below the figure(s) stated above, WorldStrides ISA Custom Programs reserves the right to re-price the program.
3. Program price fixed in USD. WorldStrides accepts any foreign currency risk. Includes all current local government taxes, where applicable for all included services.
4. Group air is based on 10 or more passengers traveling on the same itinerary. If this number falls below 10, group air is no longer applicable and tickets will be subject to the current market price. When booked, seats and price are only guaranteed up to 100 days prior to departure. University accepts fees related to changes to this group air contract after this date.
5. U.S. and foreign departure, customs and security taxes, and fuel surcharges as printed on the ticket (current as of 3/16/18), are included and are subject to change until time of ticketing. **Please note that we typically ticket at 45 days from departure.** Note: Fuel surcharges are subject to change until time of ticketing. Early ticketing can be made; however, once ticketed, any future changes will incur a change/cancellation penalty.
6. In case of any conflicting terms between WorldStrides' Terms and Conditions and the executed version of the client proposal, the terms of the client proposal shall control.
7. If a student withdraws between the submission of the roster to WorldStrides ISA and 60 days prior to departure, the university will be responsible for non-refundable costs.
8. Please note that for any new services added to the itinerary after the proposal is executed, WorldStrides ISA Custom Programs reserves the right to apply the more restrictive cancellation terms between the WorldStrides cancellation terms and the third party supplier. WorldStrides ISA Custom Programs will make best efforts to communicate in writing in a timely manner price increases as a result of any university approved changes.

WorldStrides ISA Custom Programs Roster & Payment Schedule

1	Roster due	100 days prior to departure / March 29, 2018 Earn a \$500 Early confirmation scholarship if a final roster with 10 or more participants names is submitted by 110 days prior to the departure date. Valid only for travel with 10 or more.
2	Final pre-program payment due	60 days prior to departure / May 8, 2018 100% of the total pre-program invoice due
3	Post-program balance due (if applicable)	30 days after the group returns / August 18, 2018 100% of the program costs due, including costs for added services (if applicable)

Please sign below and return one copy of this letter to our office at your earliest convenience by email or fax (434-951-5939). We will begin operating your program with your authorization.

By signing below, I accept this proposal for services, acknowledge WorldStrides' Terms and Conditions (enclosed), and authorize WorldStrides to begin operations for the proposed travel program.

WorldStrides Representative

University of Tennessee Chattanooga Representative

Jennifer Fisher
Vice President, Program Development

Date

Name:
Title:

Date



Terms and Conditions

1. **Price:** The price quoted is based on the minimum number of full-paying participants agreed to in the University Contract and the inclusions listed therein. Quoted prices are subject to adjustment if this minimum is not met, if new inclusions are added, or in the event of circumstances beyond WorldStrides' direct control. These include, but are not limited to, airline, vendor, or group-imposed schedule changes or delays as well as fuel surcharges or local country taxes and fee adjustments. WorldStrides will communicate in writing any known charges to the program leaders. The university sponsors will determine if the university or individual travelers will be responsible for these additional charges.
 - **Air:** Quoted airline prices are inclusive of all airfare taxes, fees, fuel, security and other surcharges imposed by the carrier as of the date prices are quoted, but are subject to increase if additional charges are assessed prior to ticketing. A minimum of 10 people are required for the group airfare. If less than 10 participants elect the group fare, the fare returns to the full published rate and travelers are responsible for the difference between the quoted group fare and the individual published fare.
2. **Registration Roster Deadline:** University agrees to send a final roster of traveling participants no later than 90 days prior to the departure date. The University will qualify for \$500 scholarship by submitting the final roster with 10 or more fully paying registrants via email to WorldStrides on or before 110 days prior to the group departure date.
3. **Payment Schedule:** The following payment schedule and associated terms and fees apply to WorldStrides programs:

WorldStrides ISA Custom Programs Standard Payment Schedule

1	Ground services deposit	\$200 per person <i>Due upon proposal approval; Refundable up to 61 days prior to departure</i>
2	Group air deposit (if applicable)	\$200 per person <i>Due upon proposal approval</i>
3	Final pre-program payment due	100% of the total pre-program invoice due <i>– 60 days prior to departure</i>
4	Post-program balance due (if applicable)	100% of the program costs due, including costs for added services (if applicable) – 30 days after the group returns

Any modifications to this payment schedule must be by mutual agreement and confirmed on the signature page of this document or by email. Payment as agreed upon by both parties must be received prior to the group's departure. Final travel documents will not be shipped to participants unless full payment has been received or payment arrangements have been made with the University Purchasing Office.

4. **Additional Services:** Participants may have the option to purchase additional services for their program such as pre and post program hotel nights, airport transfers, appointment tickets as well as other items. Participants are required to pay in full for all additional items selected through the online portal. Additional services purchased are subject to Standard Fees. Participants must be fully paid in order to travel. No refunds will be provided for additional services cancelled within 30 days of departure. If participant purchases optional travel interruption insurance, please refer to the terms and conditions of the policy.
5. **Standard Fees:** The following non-refundable fees apply for WorldStrides participants:

- **Late fees:** A late fee of \$40 per person will be assessed if payments are not received within seven (7) days of their respective due dates per the invoice unless advance arrangements have been made with WorldStrides. These arrangements and requests must be made in writing via email to your assigned WorldStrides Account Manager. Please include your full name, Customer Account Number, and a brief description outlining the circumstances for the requested payment extension.
 - **Handling fees:** Please note that a non-refundable handling fee representing approximately 2.0% of the transaction amount will be applied to any participant payments. Handling fees will be waived for participants who utilize the ECheck payment method.
 - **Other fees:** There is a \$35 service charge on returned checks, declined credit cards, or a declined ECheck. A fee up to \$250 may apply for any correction made to your name within 75 days of the departure date. Those opting to make payment by wire transfer must absorb all fees associated with that transaction, making sure WorldStrides receives full payment for program without fees subtracted from wire amount.
6. **Cancellations & Associated Penalties:** All cancellations must be sent in writing via email to WorldStrides at highered@worldstrides.org. Cancellations are effective on the date they are received by WorldStrides.
 - **International air utilization:** Between 90 and 61 days prior to departure, there is a \$200 per seat cancellation penalty.
 - **Cancellation of international air once tickets are issued:** Once any international air tickets are processed and ticketed (approximately 45 to 60 days prior to departure), the entire amount of the airline tickets becomes fully non-refundable. In these instances, the issued tickets will be delivered to the canceling participants and it may be possible, subject to the airline's rules and change fees, to reuse them in the future. However, WorldStrides is not responsible for such changes, and can make no guarantees regarding the availability of any future use. Tour conductor tickets have no value for later use.
 - **Cancellations received 31 to 60 days prior to departure:** For any cancellations received between 31 and 60 days prior to travel, WorldStrides will retain 50% of the ground services portion of the program fee in addition to any penalties due for international air.
 - **Cancellations within 30 days of departure:** Cancellations received within 30 days of departure are subject to a cancellation fee equal to 100% of both the ground services and international air, although canceling participants will receive any issued airline tickets subject to airline restrictions on future use.
 7. **Health & Insurance:** Participants with special medical or physical requirements should investigate destination(s) beforehand and ensure the care and conditions they need will be available. For further information regarding travel to specific destination(s), please visit the Centers for Disease Control and Prevention's Travelers' Health website (<https://wwwnc.cdc.gov/travel/>). Any physical or mental condition requiring special medical attention or equipment must be disclosed in writing to WorldStrides as soon as the condition is known and registration confirmed. WorldStrides will make efforts to meet special needs, but may alter itineraries accordingly. In compliance with WorldStrides safety and security standards, all participants are covered by insurance underwritten by an independent insurer with benefits including but not limited to medical, dental, mental health, and emergency medical and security evacuation coverage. Covered expenses resulting from an on-tour incident must be incurred on tour. Any charges not covered will be



the responsibility of the participant. In the rare event of a major medical issue, evacuation, or other serious situation, the university and/or participant may be responsible for additional fees related to staff time and risk management resources, and vendor support, if activated.

8. **Registration, Privacy, and Information Retention:** WorldStrides risk management procedures and liability insurance providers require that we collect certain information from all participants. As a result, we require all traveling participants to register online via our secure online registration platform. Because the nature of our business requires coordination with various partners and suppliers who assist us to deliver the travel services requested, it is necessary to share certain personal information collected from our online registration system. This includes registration of international travelers' email addresses with the U.S. State Department seven days before travel, which may result in participants receiving urgent email advisories before and during the program. WorldStrides assumes no responsibility or liability for unregistered participants and prohibits their participation in the program. WorldStrides uses commercially reasonable physical, technical, and administrative safeguards to assist us in preventing unauthorized access, use and disclosure of sensitive information. Furthermore, WorldStrides uses industry best-practices for the secure and reasonable retention of information and records and information. In the event that WorldStrides believes an unauthorized party has obtained access to any protected records, WorldStrides will notify university officials immediately.
9. **Visa(s) & Passport:** Visa(s) are required for U.S. citizens and citizens of most other countries for many WorldStrides program destinations. Please refer to registration materials to be sure that visa issues are addressed prior to travel. While WorldStrides may assist in the visa(s) procurement process, the attainment of a visa(s), including transit visas, is ultimately the responsibility of the participant. Inability to travel due to a lack of proper travel documents (Passports & Visas) does not constitute grounds for a refund. WorldStrides' quoted visa processing price is subject to adjustment. Visa documents submitted after the processing deadline may result in late fees. Late fees or consular fee changes are the responsibility of the participant.
10. **Changes to Program:** WorldStrides reserves the right to make additions or deletions in the program deemed advisable for the well-being of the group or changes in circumstances. WorldStrides will work with key decision makers at the university regarding additions or deletions to the program that are directly related to the well-being of the group or changes in circumstances. WorldStrides will notify the authorized university representative of any proposed changes or alterations to the program before confirming. Reservations are not transferable.
11. **Individual or Group Non-Program Reservations:** WorldStrides assumes no responsibility for reservations, travel, or program excursions that are not booked directly through WorldStrides. Further, WorldStrides' insurance programs and risk management procedures will not extend to or cover any program element that is not booked directly through WorldStrides.
12. **Adventure Activities:** Some activities in the travel itinerary may be considered "adventure sports." The university acknowledges that these activities carry inherent risks and that WorldStrides is not responsible for any injury, death, or loss or damage to person or property that may result from participation in these activities. Participants will be required to expressly represent that he or she is mentally and physically fit and capable of participating in all activities included in the program including the adventure sports activities which may involve hiking, climbing, swimming, zip-lining, white water rafting, rock climbing or any strenuous physical activity.
13. **Responsibility:** WorldStrides assumes no responsibility for events beyond its reasonable control, including, but not limited to, acts of God, war (whether declared or not), terrorist or criminal activities, strikes, civil unrest, government restrictions, lost or stolen belongings, overbooking of accommodations, mechanical failure of or delays with transportation, illness, dangers associated with animals, sanitation problems, food poisoning, lack of or quality of medical care, or actual, perceived, or threatened epidemics. WorldStrides shall not be responsible for personal or bodily injury, loss, or damage from any event caused by persons or companies not directly or indirectly controlled by WorldStrides, including without limitation air carriers, bus companies, railways, hotels, subcontracted agents, or tour operators, except to the extent of WorldStrides' negligence or willful misconduct in selecting and contracting with such persons or companies. It is the participant's responsibility to understand the risks associated while traveling, including, but not limited to, understanding hotel fire safety and emergency evacuation plans at each location. Additional information can be found at the State Department's International Travel website (<https://travel.state.gov/>). All program participants will be responsible for their own actions at all times. WorldStrides assumes no responsibility for participants when they are on their own "free time." The university understands that participants are solely responsible for the pre-program, program, and post-program medical care in all respects, including, but not limited to, obtaining and taking necessary medication(s), vaccinations and any other medical care and treatment.
14. **Behavior:** While participating on the WorldStrides program, participants are ambassadors of the U.S., their home university, and WorldStrides, and participants will behave in a manner that is respectful of the host culture, its people and laws at all times. While on the program, participants remain bound by the home university's academic and behavioral rules, including any student code of conduct, and participants can be expelled from the program if he/she breaches such rules. Any costs associated with disrespectful behavior, including damage, will be the responsibility of the student. In the event a participant is expelled from a program, no refund of any kind will be made. Any expelled participant is responsible for all costs to return home.
15. **Indemnity:** To the fullest extent permitted by law, WorldStrides will indemnify, participate in the defense of, and hold harmless the University, and its agents and employees, against any claims, damages, losses and expenses, arising out of or resulting from the provision of travel-related services pursuant to the contracted program, provided that any such claim, damage, loss or expense is attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property, but only to the extent caused by the negligent acts or omissions of WorldStrides, or anyone directly employed by WorldStrides. This indemnification is specifically limited by the exclusions in Paragraph 11 above. Furthermore, this indemnification will not apply to claims, damages, losses or expenses caused in any part by the University. WorldStrides will name the University as an additional insured under its applicable liability policy for the duration of events and travel booked directly through WorldStrides.