CLEAR PATH for ADVISING – Marketing, B.S.B.A.

Please refer to the Undergraduate Catalog for further program requirements and course descriptions.

First Year – 29-36 Hours				
Fall Semester:	Hrs	Spring Semester:	Hrs	
MATH 1130: College Algebra (Quantitative Reasoning)	3	MGT 1000: Computers in Business	3	
Writing and Communication (ENGL 1010 or 1011)	3-4	Humanities and Fine Arts	3-4	
Humanities and Fine Arts	3-4	Humanities and Fine Arts	3-4	
Humanities and Fine Arts	3-4	Natural Science with Lab	4	
Individual and Global Citizenship	3-4	Elective (ENGL 1020)	0-3	
BUS 1410: Success Seminar: Professional Experience I	1			
	16-20		13-16	
Second Year – 27-30 Hours				
Fall Semester:	Hrs	Spring Semester:	Hrs	
ACC 2010: Principles of Accounting I	3	ACC 2020: Principles of Accounting II	3	
ECON 1010: Principles of Economics: Macroeconomics	3	ECON 1020: Principles of Economics: Microeconomics	3	
(Behavioral and Social Science)	°	(Behavioral and Social Science)		
MGT 2130: Statistics for Business (Quantitative Reasoning)	3	MGT 2140: Data Modeling for Business	3	
BUS 2500: Business and Society	3	THSP 1090: Public Speaking (Writing and Communication)	3	
Elective	0-3	Natural Science without Lab	3	
	12-15		15	
Third Year – 31 Hours				
Fall Semester:	Hrs	Spring Semester:	Hrs	
BUS 3350: Legal Environment of Business	3	MKT 3620: Integrated Marketing Communications	3	
FIN 3020: Essentials of Managerial Finance	3	MKT 3650: Consumer Behavior	3	
MGT 3150: Management Concepts, Theory & Practice	3	MGT 3110: Operations Management	3	
MKT 3130: Principles of Marketing	3	FIN 4120: Int. Fin, MKT 3180: Int. Mktg, MGT 4380: Int.	3	
	_	Mgmt, ECON 4040: Int. Econ, or MGT 4950r: Int. Bus. Exp.	-	
ENGL 2880: Prof. Writing or MGT 3100: Business Comm.	3	MGT 3260: Intro to Data Analytics and Visualization	3	
BUS 3410: Success Seminar: Career Development	1		_	
	16		15	
Fourth Year – 27 Hours			_	
Fall Semester:	Hrs	Spring Semester:	Hrs	
MGT 3600: Management Info Systems	3	MGT 4400: Strategic Management	3	
MKT 4610: Marketing Problems	3	MKT 4500: Marketing Research	3	
MKT 3630: Professional Selling	3	Approved Concentration Elective (3000-4000 Level)	3	
Approved Concentration Elective (3000-4000 Level)	3	Approved Concentration Elective (3000-4000 Level)	3	
Approved Concentration Elective (3000-4000 Level)	3			
	15		12	

Completed:				
Graduation Requirements:	Hrs	Degree Requirements:	Hrs	
120 Total Hours		25-31 General Education		
54 Upper Division (3000-4000) Hours		89 Program (Major) Hours		
30 Hours at UTC		Minor (Not Required)		
45 Hours at 4-year Institution		0-6 Elective Hours		
50% of Business Hours at UTC		Foreign Language (Not Required)		