

Inside Sales Representative

About the Role:

Best Buy Metals is seeking a passionate, qualified inside sales representative. The ideal candidate will be a natural self-starter with a proven sales record. This is a computer and phone based position, helping customers looking for information and/or price quotations for metal roofing. This position also works with the National Sales Manager on sales strategy. Compensation includes an hourly wage and uncapped commission.

Key Responsibilities:

- Responding to phone and email leads with information, quotes, and pricing
- Quoting metal roofing from customer list or roof drawing
- Creating roof drawings for customer presentation
- Processing orders using QuickBooks software
- Coordinating production and delivery with manufacturer and customer
- Collaborating with the National Sales Manager to develop sales strategies
- Respond to customers quotes, requests and inquiries
- Spanish speaking knowledge a plus but not required
- Full-time position

Qualifications:

- Must be computer savvy (Microsoft Office, email)
- Ability to handle fast pace pressure
- Highly motivated self-starter with excellent customer service skills
- Passion for construction, roofing and/or metal industries

Personality Traits:

- Positive
- Punctual
- Driven
- Energetic
- Able to self-motivate and multitask
- Has an aptitude for the construction industry

Benefits:

- Hourly wage + Commission
- Employee health insurance - Employer covers half
- Paid Federal holidays off
- One week of vacation after first year

Details:

- Reports to the National Sales Manager
- Full-time position
- Monday-Friday
- Cleveland, TN headquarters

About the Company:

Best Buy Metals opened in Cleveland TN in 2003 with the goal of providing long lasting metal roof systems to homeowners and contractors. To meet the need for permanent roofing, Best Buy Metals offers five product lines including over thirty different metal roof systems. Apply at 1652 S Lee Hwy, Cleveland, TN or send resume to nathan@bestbuymetals.com. To learn more call (800) 728-4010 or visit bestbuymetals.com.