

FACULTY DATA SHEET

JOHN G. FULMER, JR.

Professor of Finance
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EDUCATION

Ph.D. – 1970, The University of Alabama
Major: Finance
Minors: Economics and Quantitative Methods
Dissertation Title: The Effects of Federal Reserve System Membership on Individual Commercial Banks

B.S. – 1966, Wofford College
Major: Economics and Business

PROFESSIONAL EXPERIENCE

2003-present: Professor of Finance
Associate Dean
College of Business
University of Tennessee at Chattanooga

1984-2002: Professor of Finance
Head, Department of Accounting and Finance
University of Tennessee at Chattanooga

1977-1983: Professor of Finance
University of Tennessee at Chattanooga

1974-1977: Associate Professor of Economics and Business
Wofford College

1969-1974: Assistant Professor of Economics and Business
Wofford College

TEACHING

BFIN 320 Intermediate Financial Management

INTELLECTUAL CONTRIBUTIONS/RESEARCH

Article

“Code of Professional Conduct and Professional Advice in an Introductory Accounting Course,” The National Accounting Journal, forthcoming. Co-Author: Kimberly G. Turner. LP

“The Changing Components of the Corporate Annual Report: An Update,” Commercial Lending Review, Volume 23, Number 2, March-April 2008, pp. 27-28. Co-authors: Deborah Archambeault and Richard A. Turpin. CP

“Return on Ethics,” The National Accounting Journal, Volume 8, Number 2, Fall/Winter 2006, pp. 25-30. Co-authors: Christopher M. Brockman and Robert Brooks. LP

“Till v SCS Credit Corp.: A Tutorial in Subprime Interest Rate Determination,” Journal of Finance Case Research, Volume 8, Number 1, 2006, pp. 89-102. Co-author: Bento J. Lobo. LP

“How to Use the Changing Components of the Corporate Annual Report,” Commercial Lending Review, Volume 21, Number 3, May-June 2006, pp. 33-36. Co-authors: Deborah Archambeault and Richard A. Turpin. CP

“Motivation in the First Accounting Course,” The CPA Journal, Vol. LXXVI, No. 5, May 2006, pp. 66-69. Co-authors: Kimberly G. Turner and Vance P. Lesseig. LP

“Insights from the Statement of Cash Flows,” Commercial Lending Review, January-February 2005, Volume 20, No. 1, pp.39-42. Co-authors: Richard A. Turpin and E.L. Kittrell Smith. CP

“Calculation of a Firm’s Sustainable Growth Rate,” The International Journal of Business Disciplines, Fall/Winter 2004, Vol. 15, No. 2, pp. 43-45. Co-author: J. Howard Finch. CP

“Comparison of Rates and Maturities for Loans,” Commercial Lending Review, July 2004, Volume 19, No. 4, pp. 25-27. Co-author: Vance P. Lesseig. CP

"Including a Decreased Loan Life in the Mortgage Decision," Journal of Financial Planning, December 2003, Vol. 16, Issue 12, pp. 66-70. Co-author: Vance P. Lesseig. CP

“A New Approach to Teach the Preparation of the Statement of Cash Flows,” The National Accounting Journal, Spring 2003, Vol.5, No. 1, pp1-14. Co-authors: E. L. Kittrell Smith and Richard A. Turpin. CP

“EVA Implementation Issues: The Story of One Company,” Journal of Corporate Accounting and Finance, March/April, 2003, Vol.14, No. 3, pp.65-70, Co-authors: Leisa Cagle and Thomas I. Smythe, Jr. CP

Other

Reprint: “Calculation of a Firm’s Sustainable Growth Rate,” The National Accounting Journal, Volume 7, No.1, Summer/Fall 2005, pp.19-21. Co-author: J. Howard Finch. CP

PROFESSIONAL DEVELOPMENT

I have attended the AACSB International Annual Meeting for four of the past five years. At each of these conferences I have obtained knowledge about AACSB’s policies and procedures.

I have attended approximately 15 College of Business Advisory Board meetings each year for the past five years. At each of these meetings I obtain information that has contributed to my development with respect to teaching, research and service.

I have attended the following events at UTC that have contributed to my development:

- Seminar on “Doing Business in China”
- Presentation by the Honorable Mercer Reynolds
- Presentations at five Accounting Lecture Series

- Three Nobel Laureate Presentations
- Presentations at five Entrepreneurial Forums
- Presentations at three Finance Speaker Series
- A Negotiation Forum
- A presentation by the national president of the CFA
- Approximately 15 Corporate Connection Luncheons
- Five Burkett Miller Distinguished Speakers, such as Wally Amos
- Professional meetings of the Chattanooga Society of Financial Analysts, ASWA, FEI, and others
- Presentation by the President of the Czech Republic
- Better Business Bureau's Ethics Luncheon
- Presentation by D. Darst titled "Asset Allocation and Beyond"
- UT Leadership Seminar
- Meetings at firms such as Hazlett, Lewis & Bieter, Henderson, Hutcherson & McCullouch, Morgan Stanley, Northwestern Financial Network, and Beacon Verification

SERVICE

University Service

Over the years I have served on numerous university and college committees. These include Faculty Council and as President of Alpha Society. I also chaired two major SACS committees in the 1990s.

Service to the Community

Numerous consulting engagements
 Several seminars
 Several speeches
 Hixson High School presentations
 Ooltewah High School presentations
 Treasurer for church

Professional service: Chattanooga Society of Financial Analysts
 Treasurer
 Vice President
 Board of Directors

PROFESSIONAL MEMBERSHIPS

Financial Management Association
 Southern Finance Association

HONORS AND AWARDS

1966: Phi Beta Kappa
1986: Beta Alpha Psi
1993: Alpha Society
1994: Beta Gamma Sigma
1999: Golden Key

Beta Alpha Psi Teacher of the Year:

1988

1997

2002